

FY21 FACULTY POSITION REQUEST PRO FORMA New Hire <u> x </u> Replacement <u> </u> Revision <u> </u>	DEPARTMENT:	
	SPECIALTY:	
	RANK:	
	NAME OF RECRUIT (if known):	
	FACULTY MODELED:	
	PLANNED START DATE:	

YEAR 3

Inputs	Input assumes 1.0 cFTE
Clinic Visits	
Other Volume Metrics (i.e. Outpatient Cases, Treatment Plans, please specify)	
CASES (Surgical Operations-INPATIENT)	
Charges per wRVU	
Collections per wRVU (Matched Collections from Professional Billing Report)	
Collection Rate	#DIV/0!
Clinic Sessions per week out of 10	
Work RVU's	

Productivity Data	FY21	FY22	FY23	Total	
Clinic Visits (wRVUs/Median wRVU per Enc-Acad.)				-	<i>FF Policy: Year 2 must be at Median for New Hires and 75th%tile for Replacement</i>
Other Volume Metrics (Outpatient Cases, Treatment Plans)				-	
Cases (Surgical Operations - INPATIENT)				-	
Charges for this cFTE	\$ -	\$ -	\$ -	\$0	
Collections for this cFTE	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Work RVUs for this cFTE	-	-	-	-	
Work RVUs for 1.0 cFTE (CPE)	0	0	0	0	
Collections per Work RVU	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Technical Cycle One Prorate	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Ramp Up (%)					
Production % to Academic MGMA Median	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Compensation % to Academic MGMA Median	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
wRVU per visit	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Clinical Commitment (cFTE/CPE)					

Benchmarks	Source	Mean	25th %tile	Median	75th %tile	90th%tile
Work RVUs for Academic Faculty	MGMA					
Work RVUs for Private Practice	MGMA					
Comp per Work RVU for Academic Faculty	MGMA					
Comp per Work RVU for Private Practice Physicians	MGMA					
Work RVU per encounter academic	MGMA					
Work RVU per encounter Private Practice	MGMA					
Base Compensation Academic	MGMA					
Total Compensation Academic	MGMA					
Total Compensation Private Practice	MGMA					
Total Compensation	AAMC					
Collection per Work RVU Academic Faculty	MGMA					
Collections per Work RVU Private Practice	MGMA					

Notes: Please explain if production data above is out of line with Benchmarks

RESULTS OF OPERATIONS

	FY21	FY22	FY23	Total
REVENUES				
Collections	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

EXPENSES

Faculty Salary:

Faculty Clinical Base Compensation						\$	-
Faculty Variable Compensation						\$	-
Total Faculty Compensation						\$	-
Quality Bonus (if applicable)						\$	-
Signing bonus (if applicable)						\$	-
Total Faculty Salary						\$	-
Less: VA Support						\$	-
Less: Grant/Non-Clinical Salary, Education, Academic, and Other Support						\$	-
Less: Medical Directorships	#DIV/0!					\$	-
Total Clinical Faculty Salary						\$	-
Faculty Fringe Benefits (less than \$170K use 24.1%)	13.50%					\$	-

#DIV/0!

Staff Salary (Incremental Only)						\$	-
Staff Benefits	28.80%					\$	-
Total Staff Salary						\$	-
Total Salary Expense						\$	-

Other Clinical Expenses: (Incremental Only)

Supplies						\$	-
Transcription Fees						\$	-
Malpractice Insurance						\$	-
Memberships, Dues, License Fees, Books/Subscriptions						\$	-
Travel						\$	-
Recruiting / Moving Expense						\$	-
Office / Computer Equipment						\$	-
Communication Expense (Telephone/Pager/Cell phone)						\$	-
Other Expense (Please detail)						\$	-
Total Other Expense						\$	-

Clinical Expenses Only

Taxes:							
Institutional Taxes:							
VMG Billing	8.50%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
VMG Infrastructure	1.75%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
I.D.S. Tax	5.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Technical-Cycle 1 (modified)	0.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Institutional Taxes		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

Total Expenses		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
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Gap in Future Years		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
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Financial Partnership \$ per wRVU funding	\$	4.76	0	0	0	#DIV/0!	#DIV/0!
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Institutional Margin

Expected inpatient margin						\$	-
Expected outpatient margin						\$	-
Total Expected						\$	-