



# DEVELOP YOURSELF

## PROFESSIONAL STAFF, RISING STARS, ASPIRING EXECUTIVES AND TEAMS ARE ALL WELCOME

Vanderbilt Executive Development Institute is housed within the Owen Graduate School of Management and was founded on three guiding principles:

1. Employees are any organization's greatest asset and merit developmental investments.
2. Lifelong learning is essential to staying competitive in business, at the organizational, team and individual levels.
3. Improving leadership capability is key to sustainable success for any organization.

Located on campus, we offer several learning and professional development opportunities for employees and teams. As you are considering professional development at Vanderbilt, look into our program offerings, taught by MBA level faculty, all with immediate ROI and business skills you can use the next day on the job.

### The Benefit to You: Shape Your Career. Your Team. Your Future.

- Leadership and professional development programs to meet every need, for individuals and teams
- Open Enrollment programs: short, focused programs that provide insight and knowledge to fill a gap or advance expertise
- Certificate programs: a bundle of four programs that allow you to build expert knowledge in a given topic without investing in a full-time degree
- Custom programs: a unique program designed to meet your team's needs.

### Learning Opportunities:

#### Open Enrollment Programs

Career-enhancing, short, focused programs in leadership, strategy and management, open to all without a lengthy admissions process or the commitment of a degree

#### Sample Programs

- Executive Leadership
- Finance and Accounting for Non-Financial Managers
- Negotiation Skills for Managers
- Leading Millennials
- Persuasive Speaking for Leaders
- Managing Teams in Organizations

#### Certificates of Excellence

A combination of four Open Enrollment programs completed within a designed period of time that allow you to master a functional business area, gain new knowledge and a Vanderbilt credential.

### The Results

- Better Leaders
- Stronger Teams
- Enhanced inclusion and leveraged diversity
- Adept at Change
- Improved Communication

**1991**  
Established

**25**  
Professors Accessible  
to Your Team

**200**  
Custom Clients

**95%**  
Client Retention Rate

**20**  
Annual Open  
Enrollment Programs

**All Vanderbilt University and VUMC staff receive a 25% discount**

Visit: [VanderbiltExecInstitute.com](http://VanderbiltExecInstitute.com) and click on Program Calendar. Discount will be applied upon registration.  
Interested in learning more about ways to engage? Call **615-322-2551** or email [execed@owen.vanderbilt.edu](mailto:execed@owen.vanderbilt.edu)