

Vanderbilt U. ♦ School of Medicine
 2525 W. End Suite 1206 ♦ Nashville TN 37203
 615-875-9642 ♦ michael.r.richards@vanderbilt.edu

Education

2010-2013 **PhD**

Health Policy (Economics track)

Yale University

2006-2010 **MD, MPH**

Master's concentration in Health Policy

U. Illinois College of Medicine and UIC School of Public Health

2003-2006 **BS**

Biological Sciences, *Summa Cum Laude*, Guaranteed Professional Program Admission-Medicine

U. Illinois-Chicago

Becker-Friedman Institute Price Theory Summer Camp,

U. Chicago (June 2013)

Employment

JULY 2015 – PRESENT

Assistant Professor, Vanderbilt University School of Medicine

Department of Health Policy

AUG 2013 – JUNE 2015

Postdoctoral Research Fellow, U. of Pennsylvania Wharton School

Leonard Davis Institute of Health Economics

Peer-Reviewed Publications

[19] *Bond A, Pajeroski W, Polsky D, **Richards MR**. (2017) Market Structure and Medicaid Acceptance: What Narrows the Access Gap? forthcoming *Health Economics*

[18] **Richards MR**, Lasater K, McHugh M. (2016) A Race to the Top? Competitive Pressure and Magnet Adoption Among US Hospitals 1997 – 2012, online ahead of print *Medical Care*

[17] Nathenson R, Saloner B, **Richards MR**, Rhodes K. (2016) Spanish-Speaking Immigrant Access to Safety Net Providers Across Traditional and Emerging Destinations. *Milbank Quarterly* 94(4): 768-799

[16] **Richards MR**, Marti J, Maclean JC, Fletcher J, Kenkel D. (2016) Tobacco Control, Medicaid Coverage, and the Demand for Cessation Drugs, forthcoming *American Journal of Health Economics*

[15] **Richards MR**, Nikpay S, Graves JA (2016). The Growing Integration of Physician Practices – With a Medicaid Side Effect, *Medical Care* 54(7): 714-718

[14] *Marti J, **Richards MR**. (2016) Smoking Response to Health and Medical Spending Changes and the Role of Insurance, (online ahead of print) *Health Economics*

[13] **Richards MR**, Polsky D. (2015) Influence of Provider Mix and Regulation on Primary Care Services Supplied to US Patients, (online ahead of print) *Health Economics, Policy and Law*. Print citation: 2016, 11(2): 193-213

[12] **Richards MR**, Saloner B, Kenney G, Rhodes K, Polsky D. (2015) Availability for New Medicaid Patient Appointments and the Role of Rural Health Clinics, (online ahead of print) *Health Services Research*. Print citation: 2016, 51(2): 570-591

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- [11] Polsky D, **Richards MR**, Basseyn S, Wissoker D, Kenney G, Zuckerman S, Rhodes K. (2015) Appointment Availability After Increases in Medicaid Payments for Primary Care. *New England Journal of Medicine* 372(6): 537-545
- [10] **Richards MR**, Saloner B, Kenney G, Rhodes K, Polsky D. (2014) Access Points for the Underserved: Primary Care Appointment Availability at Federally Qualified Health Centers in Ten States. *Medical Care* 52(9): 818-825
- [9] **Richards MR**, Marti J. (2014) Heterogeneity in the Smoking Response to Health Shocks by Out-of-Pocket Spending Risk, *Health Economics, Policy and Law* 9(4): 343-357
- [8] **Richards MR**, Sindelar JL. (2013) Rewarding Healthy Food Choices in SNAP: Behavioral Economic Applications. *Milbank Quarterly* 91(2): 395-412
- [7] **Richards MR**, Helmchen LA. (2013) Adverse Selection and Moral Hazard in the Provision of Clinical Trial Ancillary Care *Health Economics, Policy and Law* 8: 225-234
- [6] Fletcher JM, **Richards MR**. (2012) Diabetes' 'Health Shock' to Schooling and Earnings: Increased dropout rates and lower wages and employment in young adults. *Health Affairs* 31(1): 27-34
- [5] **Richards MR**. (2012) Using the Economics of Certification to Improve Safety and Quality for Male Circumcision in Developing Countries: Three Models of Implementation. *Applied Health Economics and Health Policy* 10(2): 77-85
- [4] Lo Sasso AT, **Richards MR**, Chou CF, Gerber S. (2011) The \$16,819 Pay Gap for Newly Trained Physicians: The unexplained trend of men earning more than women. *Health Affairs* 30(2): 193-201
- [3] Helmchen LA, **Richards MR**, McDonald TB. (2011) Successful Remediation of Patient Safety Incidents: A Tale of Two Medication Errors. *Health Care Management Review* 36(2): 1-10
- [2] Helmchen LA, **Richards MR**, McDonald TB. (2010) How Does Routine Disclosure of Medical Error Affect Patients' Propensity to Sue and their Assessment of Provider Quality? Evidence from Survey Data. *Medical Care* 48(11): 955-61
- [1] **Richards MR**, Chou CF, Lo Sasso AT. (2009) Importing Medicine: A look at citizenship and immigration status for graduating residents in New York State from 1998-2007. *Medical Care Research and Review* 66(4): 472-85

* Denotes authors listed in alphabetical order

Manuscripts Under Review

*Chen A, Lo Sasso AT, **Richards MR**. "Graduating Into a Downturn: Are Physicians Recession Proof?" revise and resubmit *Health Economics*

Richards MR, Smith CT, Graves AJ, Buntin M, Resnick MJ. "Physician Competition in the Era of Accountable Care Organizations", revise and resubmit, *Health Services Research*

Richards MR, Lasater K, Dandapani N, McHugh M. "Organizational Momentum and Magnet Adoption Among Integrated Hospitals", revise and resubmit, *Health Care Management Review*

Resnick M, **Richards MR**, Graves A, Buntin M, Penson D. "Surgeon Participation in Early Accountable Care Organizations", revise and resubmit, *Annals of Surgery*

*Chen A, Lo Sasso AT, **Richards MR**. "Supply-Side Effects from Public Health Insurance Expansions: Evidence from Physician Labor Markets", *under review*

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- * Chen A, Gupta C, **Richards MR**. “Legislating Labor Demand in the Hospital Sector”, *under review*
- * Leive A, **Richards MR**, Tello-Trillo DS. “Pushing Out the Pill-Pushers? Provider and Consumer Responses to Prescription Opioid Regulations”, *under review*
- * Lo Sasso AT, **Richards MR**. “Regulating High-Skilled Immigration and the Market for Medical Residents”, *under review*
- * Denotes authors listed in alphabetical order

Working Papers

- * **Richards MR**, DS Tello-Trillo. “Keeping the Doctor Away? Commercial Insurer Network and Pricing Effects on Physician Supply and Behavior”
- * Bullinger L, **Richards MR**, Tello-Trillo DS. “How Do Physicians Respond to a Negative Price Shock from a Dominant Payer”
- * Chen A, Graves AJ, Resnick MJ, **Richards MR**. “Removing Regulatory Barriers for High-Skilled Nurses”
- * Leive A, **Richards MR**, Tello-Trillo DS. “Physician and Patient Effects from a Medicaid Price Shock: Evidence from Florida’s Fee Bump”
- * Chen A, Graves AJ, Resnick MJ, **Richards MR**. “Spending More to Get Less? Health Care Delivery and Fiscal Implications from a Medicare Fee Bump”
- * Denotes authors listed in alphabetical order

Work in Progress

- “Surgical Prices, Labor Supply, and Consumer Externalities” (with Amy Graves, Matthew Resnick, and Sebastian Tello-Trillo)
- “Targeted Payments and Provider Supply and Effort” (with Alice Chen)
- “Provider Sensitivity to Marginal Incentives” (with Adam Leive and Sebastian Tello-Trillo)
- “Temporary versus Permanent Price Shocks for Physician Services” (with Alice Chen)
- “Physician Strategic Responses to Price Reductions”
- “Business Cycles and Physician Labor Supply” (with Adam Leive and Sebastian Tello-Trillo)
- “Physician Behavior Under Multiple Contracts” (with Guy David and Pierre-Thomas Léger)
- “For-Profit Conversions, Insurance Market Behavior, and Consumer Welfare” (with Aaron Gamino and Sayeh Nikpay)
- “Compensation, Labor Allocations, and Health Care Delivery in the VA System” (with Coady Wing)
- “Structure and Conduct of Ambulatory Surgery Markets” (with Beth Munnich)
- “Provider Integration and Health Care Delivery” (with Haizhen Lin and Ian McCarthy)
- “Blended Provider Practices in Underserved Areas Across Regulatory Environments” (with Hilary Barnes and Grant Martsolf)
- “Provider Mixing According to Health Care Organizational Complexity” (with Hilary Barnes and Grant Martsolf)

Research Presentations

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2017: Emory University; U. of Miami*; U. of Pennsylvania*

2016: Center for Interdisciplinary Health Workforce Studies (national webinar); ASHEcon; SAMHSA (coauthor); AHEC (coauthor); APPAM Fall Conference

2015: APPAM Fall Conference; Southeastern Health Economics Study Group

2014: ASHEcon; Indiana University – Purdue University at Indianapolis; Vanderbilt University; APPAM Fall Conference, Indiana University School of Public and Environmental Affairs

2012: Health Affairs Briefing: Confronting the Growing Diabetes Crisis, Washington DC; ECHE Zurich; ASHEcon; U. of Pennsylvania, Wharton-LDI seminar series

2011: Unite for Sight Global Health and Innovation Conference; Creating Healthy Opportunities in Healthcare Management in a Global Context; iHEA 8th World Congress (poster-short oral)

2010: ASHEcon

2009: iHEA 7th World Congress; AcademyHealth ARM (poster)

* Denotes scheduled upcoming presentation

Invited Presentations

2016: Nashville Entrepreneur Center “Health Tech Exchange” panel on health policy, regulation and business

Teaching Experience

Spring 2017 *Co-Instructor* “Health Economics” Vanderbilt U School of Medicine (MPH program)

Fall 2015 – Spring 2016 *Instructor* “Health Care Economics” Vanderbilt U School of Medicine (MD program)

Fall 2014 *Guest Lecturer* “Health Care Systems”, primary instructor: Daniel Polsky (UPenn, Wharton School)

Spring 2013 *Teaching Fellow* “Health Care Finance and Delivery” for Zachary Cooper (Yale)

Fall 2012 *Guest Lecturer* “Health Policy and Health Systems”, primary instructor: Michael Gusmano (Yale)

Spring 2012 *Teaching Fellow* “Economics, Addiction, and Public Policy” for Jody Sindelar (Yale)

Fall 2011 *Teaching Fellow* “Health Policy and Health Systems” for Michael Gusmano (Yale)

Spring 2011 *Instructor* “International Health Issues, Inequities, and Economics”, U. of Illinois College of Medicine-Guaranteed Professional Program Admissions

Fall 2010 *Instructor* “An Introduction to Health Care Policy, Finance, and Economics”, U. of Illinois College of Medicine-Guaranteed Professional Program Admissions

Fall 2009 *Instructor* “Medicine Health Policy and Society”, U. of Illinois College of Medicine- Guaranteed Professional Program Admissions

Research Funding

PAST SUPPORT

2014 – 2015 UPenn Leonard David Institute Innovation Grant Funding,
 PI Role (\$4,700)

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Public Policies and Pharmaceutical Marketing Strategies

- 2014 – 2015 American Nurses Foundation, Nursing Research Grants Program,
 PI: Matthew McHugh (\$25,000)
 Co-Investigator Role
Market Competition and Magnet Hospital Accreditation Adoption
- 2014 – 2015 UPenn Center for Health Incentives and Behavioral Economics Pilot Funding,
 Co-PI with Sean Hennessy (\$6,980)
 Co-Investigators: Marcus Bachhuber, Joachim Marti
*Survey Experiments for Incentivizing Discontinuation of Long-term
 Prescription Drug Use and Abuse*
- 2013 – 2014 UPenn Health Policy Working Group Pilot Funding,
 Co-PI with Catherine Maclean (\$19,000)
Anti-Smoking Policies and Demand for Cessation Drugs
- 2011 – 2013 AHRQ Pre-doctoral Training Grant, PI: Elizabeth Bradley (Yale)

Fellowships, Awards, & Recognition

Top Ten “Most Read” *Health Affairs* article in 2011 (gender differential in physician pay)

Ashburn Institute Travel Scholarship Award 2011

Yale University Fellowship, 2010- 2011

Passaro Scholar Public Health Fellowship 2009-2010

State of Illinois Congressional Scholarship, 2008-2009

U. of Illinois College of Medicine Alumni Scholarship, 2006-2010

State of Illinois Children of Veterans Academic Scholarship, 2004-2008

UIC Honors College Scholarship, 2003-2006

Selected Popular Media Coverage of my work: *New York Times*, *NPR*, *Los Angeles Times*, *CNN*

Professional Affiliations & Academic Service

Member: American Economics Association, American Society of Health Economists, International Health Economics Association, Association of Public Policy Analysis and Management

Ad Hoc Referee: *Health Services Research*, *Medical Care*, *American Journal of Public Health*, *Journal of Health Services Research & Policy*, *Public Health*, *Journal of General Internal Medicine*, *Pediatrics*, *Health Affairs*, *Women’s Health Issues*, *International Journal of Quality in Health Care*, *Journal of AIDS & Clinical Research*, *Global Public Health*, *Journal of Mental Health Policy & Economics*, *Forum for Health Economics & Policy*, *Economics & Human Biology*, *Applied Economic Perspectives & Policy*, *Health Economics*, *Industrial Relations*, *International Journal of Health Economics & Management*, *Southern Economic Journal*

Professional References

Susan H Busch, PhD, Associate Professor and Health Policy and Management Chair, Yale University, O: 203-785-2927 E: susan.busch@yale.edu

M i c h a e l R . R i c h a r d s

January 2017

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Anthony T Lo Sasso, PhD, Professor, University of Illinois-Chicago, O: 312-413-1312 E: losasso@uic.edu

Daniel Polsky, PhD, Professor, University of Pennsylvania, O: 215-898-5611 E: polsky@wharton.upenn.edu

Robert Town, PhD, Professor, University of Texas – Austin, O: 512-475-8542 E: robert.town@austin.utexas.edu