



VUMC BUSINESS EDUCATION

FY25 Annual Budget Training:

Workday Adaptive Planning
For Hospitals and Clinics

Duration: 3 hours

Access Workday through the VUMC Network or VPN

To access all the features and functionality of Workday, it is best practice to be on a VUMC network – either by being onsite or by using VPN (BIG-IP Edge Client)





Training Agenda

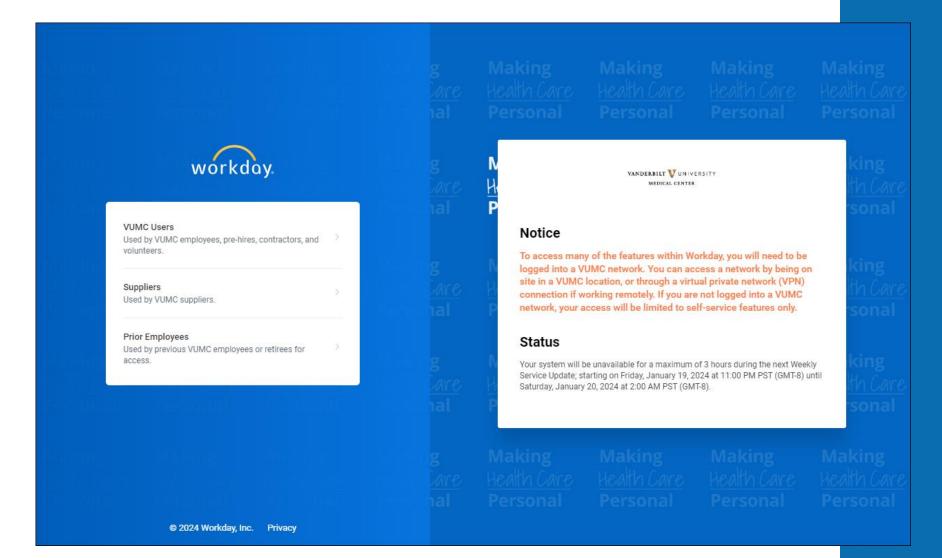
- Budget and Adaptive Planning Basics
- Volumes
- Labor
- Non-Labor Expenses and Other Revenue
- Allocations
- Patient Revenue
- Income Statement
- Reports



Budget and Adaptive Planning Basics

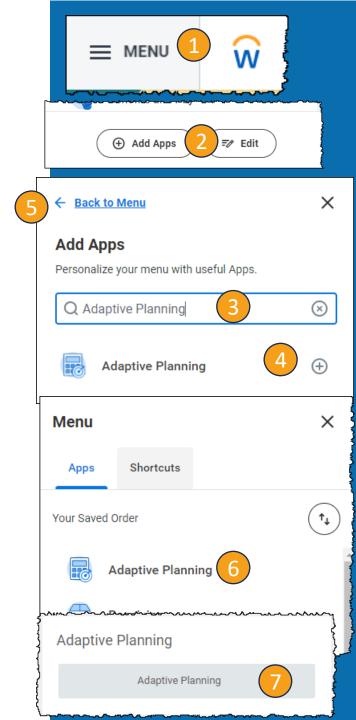
Getting Logged In

Link to Workday



Add Adaptive Planning App to Menu

- 1. Select the **Menu** icon.
- Select Add Apps.
- 3. Type **Adaptive Planning** to the search bar.
- 4. Select the + icon next to Adaptive Planning App.
- 5. After the app disappears, select **Back to Menu** to return to the main menu and access the app.
- 6. Select the **Adaptive Planning App** from your main menu.
- 7. To get to the Adaptive Planning workspace, select **Adaptive Planning**. A new tab will open.



■ MENU 1 W

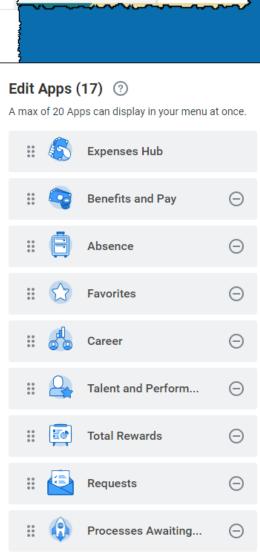
(+) Add Apps

Save Changes

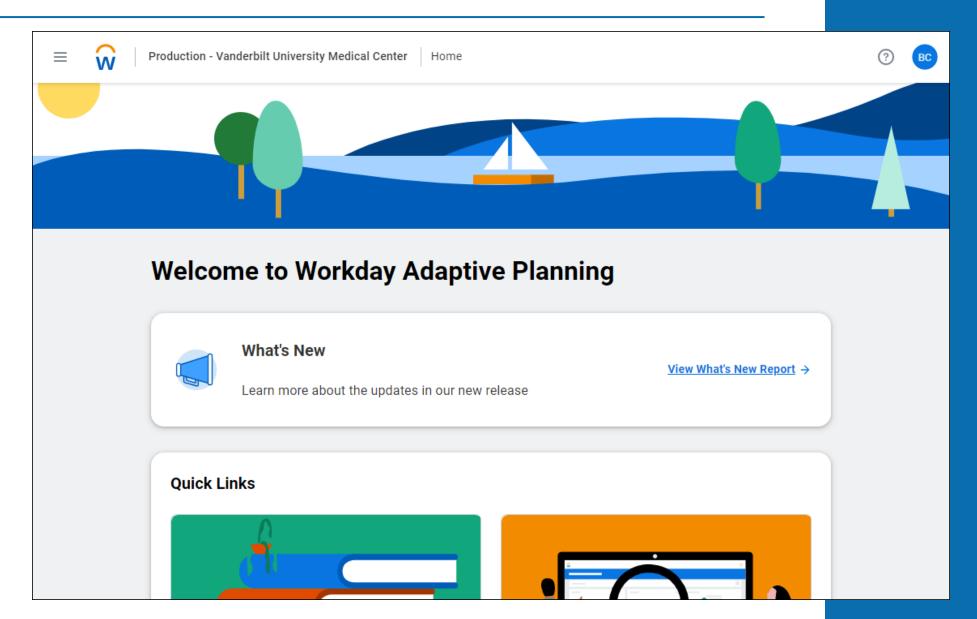
Discard

≡⁄⁄⁄ Edit

- Select the Menu icon.
- 2. Select **Edit**.
- 3. Select an app with the symbol to remove.
- 4. Select **Save Changes**.
- 5. Follow the steps on the **Add Adaptive Planning App to Menu slide** to add the Adaptive Planning App.



Adaptive Planning Homepage

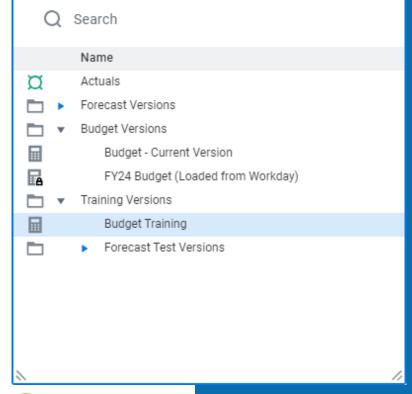


Versions

For training today, please ensure that you are in the **Budget Training**. When you access a sheet or dashboard, it will be in the top right corner of the screen.

When you are working on the actual budget, please ensure that you are using **Budget** – **Current System** to make changes to the data. Information in the training environment will not be saved and cannot be used for the FY25 budget.







VUMC BUSINESS EDUCATION

Navigating to Dashboards

- Select the Menu icon.
- Select Dashboards.
- Select the appropriate Dashboard.

Volume = Department Statistics

Labor = Labor

Outpatient Revenue = Outpatient Gross Revenue

Allocations = Allocations: History Based or Allocations: Prorates & Rev %

Non-Labor & Other Revenue = Non Labor Expenses & Other Revenue

Professional Revenue = Professional Revenue or Professional Revenue - New

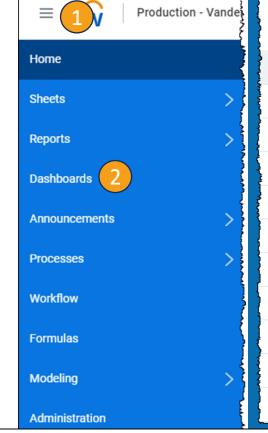
Providers

4. Ensure that you are in the **correct version** in the top right corner.

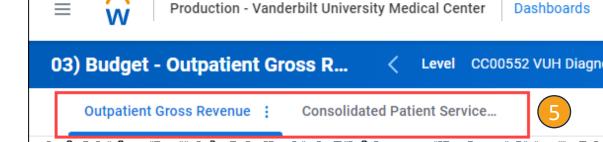
Training: Budget Training

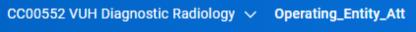
Actual: Budget Current Version

5. You can select different dashboards to explore using the **tabs** at the top.















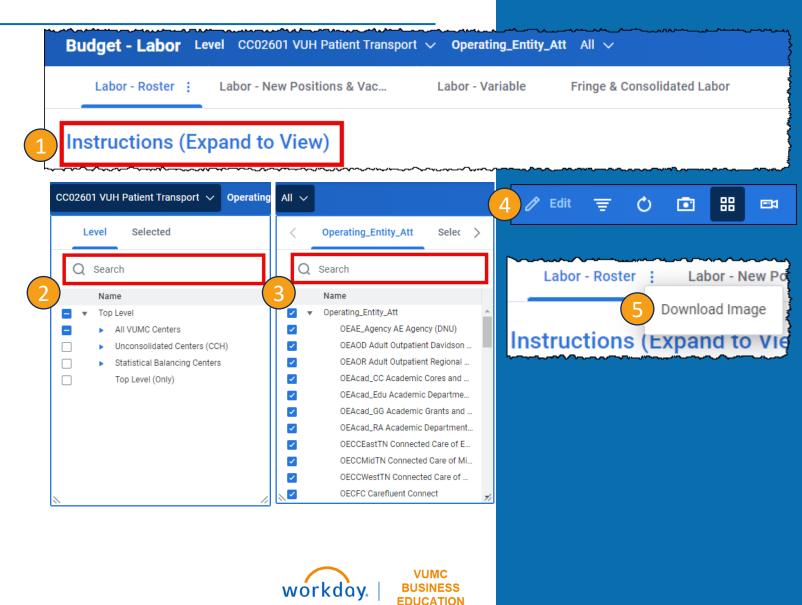
Budget Training





Navigation in Dashboards

- 1. The instructions for each Dashboard can be found at the top of the page. Select Instructions (Expand to View) to review any instructions for the Dashboard.
- 2. To change the selected Cost Center, select the dropdown arrow next to the Cost Center. You can search for a specific cost center or use the other menus to drill down and find a Cost Center or group of Cost Centers.
- To change the Operating Entity, select the dropdown arrow next to Operating Entity. You can search for a specific OE or select an OE from the list provided based on the Cost Center.
- 4. The menu on the right of the bar gives the options to edit, filter, refresh, take a snapshot, show a gird view, or presenter mode.
- 5. The dots next to each dashboard give the option to download an image.



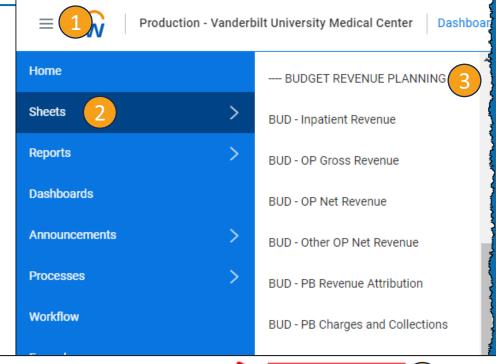
Navigating to Sheets

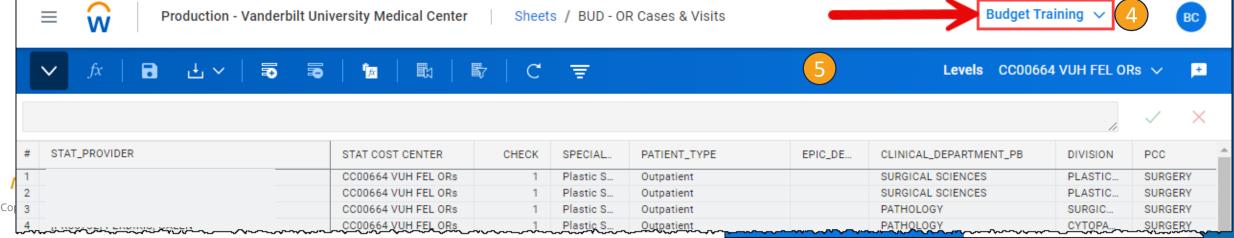
- Select the Menu icon.
- Select Sheets.
- A list will appear. Scroll through the list and choose the appropriate option.
- 4. Ensure that you are in the **correct version** in the top right corner.

Training: Budget Training

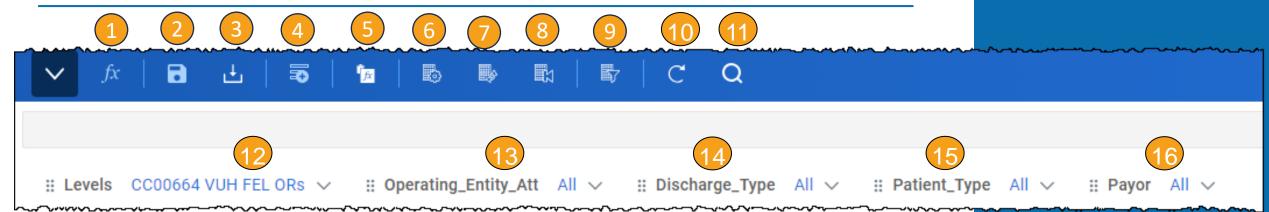
Actual: Budget Current Version

5. You can use the **options at the top** to filter the sheet.





Navigation in Sheets



Icons

- Formula Assistant
- 2. Save
- 3. Download
- 4. Add Row
- 5. Copy Formulas Mode
- 6. Change Dimensions
- 7. Swap Columns and Rows
- Reset to Default View
- 9. Display Options
- 10. Refresh Sheet
- 11. Find

Filters

- 12. To change the selected Cost Center, select the dropdown arrow next to the Cost Center. You can search for a specific cost center or use the other menus to drill down and find a Cost Center or group of Cost Centers.
- 13. To change the Operating Entity, select the dropdown arrow next to Operating Entity. You can search for a specific OE or select an OE from the list provided based on the Cost Center.
- 14. Follow the same steps as above to adjust the Discharge Type.
- 15. Follow the same steps as above to adjust Patient Type.
- 16. Follow the same steps as above to adjust the Payor.

All filters are commonly used



VUMC BUSINESS EDUCATION

****Bold** indicates commonly used icons

Navigation in Sheets —Right Click in Cell

- **1. Copy Forward** allows you to copy the same number for the entire row.
- 2. Formula Assistant Adjust the formula.
- 3. Adjust Increase or decrease the overall value of a range of cells. **Adjusting replaces formulas**.
- 4. Add Note Add a note to a cell.
- **5. Explore Cell** Gives detailed information about the individual cell.
- 6. Add Row Shortcut to add a row to the sheet.
- 7. Copy Row Copies the row and adds that row to the sheet.
- 8. Delete Row Removes Row from the sheet.
- 9. Row Details Gives detailed information about the row.
- 10. Display Options Shortcut to adjust the display options

Copy Forward

Formula Assistant

Adjust

Add Note

Explore Cell

Add Row

Copy Row

Delete Row

Row Details

Display Options

Override vs Adjustment

While working in the Adaptive Planning Tool, you will need to pay close attention to whether you are Overriding the existing number or Adjusting the existing number.

When you see the word **Override**, the information typed into these cells will **replace** the existing numbers in the sheet.

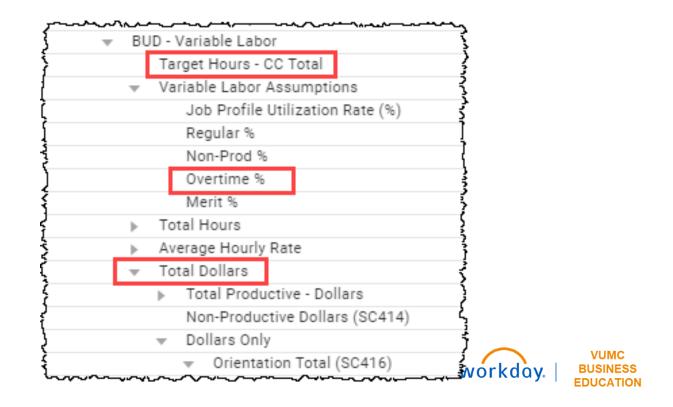
When you see the word **Adjustment**, the information typed into these cells will **add or subtract** from the existing numbers in the sheet.

Any changes made will appear in Blue until saved.



% vs Dollars vs Hours

Please pay careful attention for which units you are entering into adaptive planning as you are overriding or adjusting the data. The rows will indicate whether it is a **percent (%)**, in **Dollars**, or in **Hours**.



Definitions of Terms

Term	Definition						
Fringe	The cost, excluding salary, for all benefits provided by an employer to an employee.						
FTE	Full time equivalent based on a standard 40 hour work week. Standard Hours FTE 40 1.0 32 0.8						
Prior Year	The prior fiscal year. For example, on January 15, 2024 the prior year would be FY2023 beginning July 1, 2022 ending June 30, 2023.						
Productive/ Non-Productive	The percentage of paid time that an employee is expected to be productive vs. non-productive (i.e. sick, holiday, etc.). Productive/ Non-productive percentages will vary and be loaded by operating division.						
Shift Differential	Some departments that schedule hourly paid staff on evening, night, or weekend shifts pay a shift differential.						
UOS	Unit of Service (UOS). A count of a statistic such as an item or procedure. Used when calculating revenues and variable costs on a statistical basis.						
HPU	Hours Per Unit (HPU) Variable Labor						



Formulas (Salary)

	FORMULA	EXAMPLE
	Overtime (OT) FTE Calculation = Total OT dollars budgeted / 2,080 hours / average OT pay per hour	= \$100,000 / 2,080 hours / \$30 = 1.6 Continuation FTEs
Salary	Vacancy Factor (Salary) = (Position salary / 12 months) * number of months position expected to be vacant	= (\$24,000 / 12 months) * 2 months = \$4,000
	Vacancy Factor (FTE Calculation) = (number of FTEs / 12 months) * number of months position expected to be vacant	= (1 FTE / 12 months) * 2 months = .17 FTE

To Do Before the Budget

- Run a report of financial information through December for your Cost Center(s). There are a variety of reports in Workday that can provide you with actual financial performance including labor data, so have one that you're comfortable with handy for you during the budget process.
- Review CR Fin Department Fiscal Year Budget Trend Report
 - Period = June 2024 Provides the FY24 monthly budget



Volumes



Patient Days

Dashboard: Budget – Department Statistics

You can review Patient Days from the Department Statistics Dashboard.

Unless explicitly asked to by your Finance Liaison, please do not make any changes to this sheet.







OR Cases & Visits (1)

Dashboard: Budget – Department Statistics

- 1. Select **Expand** to enlarge the sheet.
- 2. Select the **Filter** icon and type **Visits** to the field.
- 3. Your table will display the visits listed by provider. Scrolling to the right, you can review each provider's information. Note that the Cost Center and the Clinical Departments do not have to match.



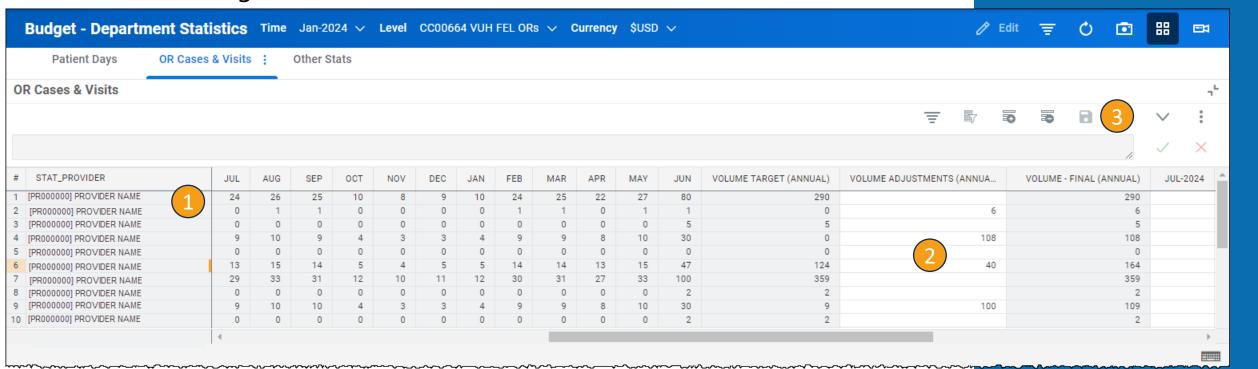
		Visits 2				X 5	5 1	C V
								/
STAT_PROVIDER	STAT COST CENTER	CHECK	SPECIAL	PATIENT_TYPE	EPIC_DE	CLINICAL_DEPARTMENT_PB	DIVISION	PCC
	CC01455 AOD Orthop	1		Outpatient	[1010141	PATHOLOGY	CYTOPA	ORTHOPAEDICS
	CC01455 AOD Orthop	1		Outpatient	[1010141	PSYCHIATRY	GENERA	ORTHOPAEDICS
	CC01455 AOD Orthop	1		Outpatient	[1010141	ORTHOPAEDICS	ORTHO T	ORTHOPAEDICS
	CC01455 AOD Orthop	1		Outpatient	[1010141	H&C CLINICS	BELLEV	ORTHOPAEDICS
	CC01455 AOD Orthop	1		Outpatient	[1010141	H&C CLINICS	OSHER C	ORTHOPAEDICS
	CC01455 AOD Orthop	1		Outpatient	[1010141	PATHOLOGY	SURGIC	ORTHOPAEDICS
	CC01455 AOD Orthop	1		Outpatient	[1010141	MEDICINE	MED PU	ORTHOPAEDICS
	4 7711765 81111777000			LUITOSTIONT		THE CONTRACTOR OF THE CONTRACT		THE PROPERTY OF

OR Cases & Visits (2)

- 1. The **historical spread** is shown here for each provider.
- 2. To adjust the total volume, you can enter that adjustment, which will be in addition to the Volume Target, to the **Volume Adjustments** column.
- 3. After entering a number here, select **Save** and you will see the adjustment that is consistently spread with the existing historical spread and the Volume-Final column will change. The Volume Target column will not change.

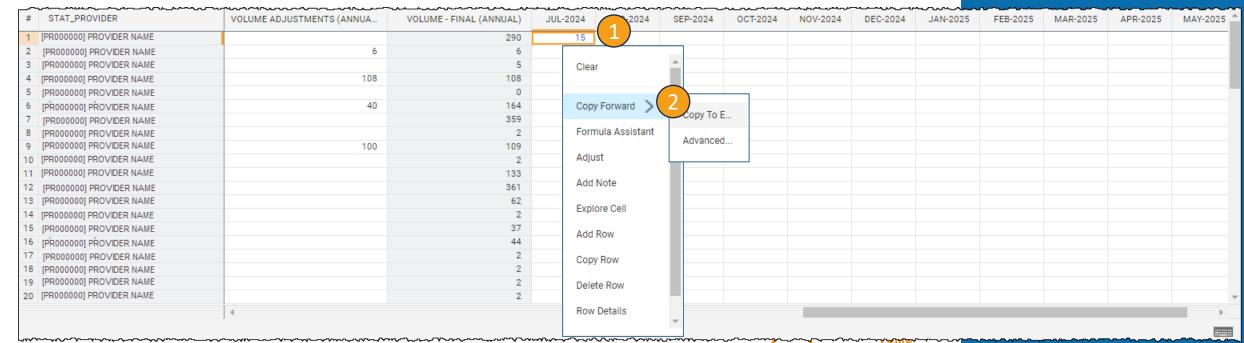
Be aware of:

Adjustments vs Overrides



OR Cases & Visits (3)

- 1. To change the historical spread, enter the **desired spread** to the columns labeled with the month and year.
- 2. If you want the same number through the entire row, right click on the entered number and select **Copy Forward**.

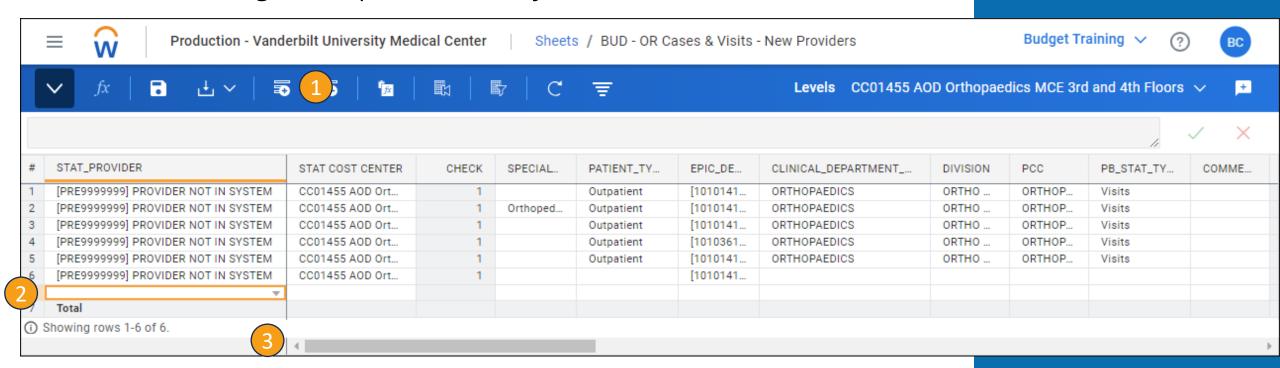


OR Cases & Visits – New Provider (1)

Dashboard: Budget Professional Revenue – New Providers

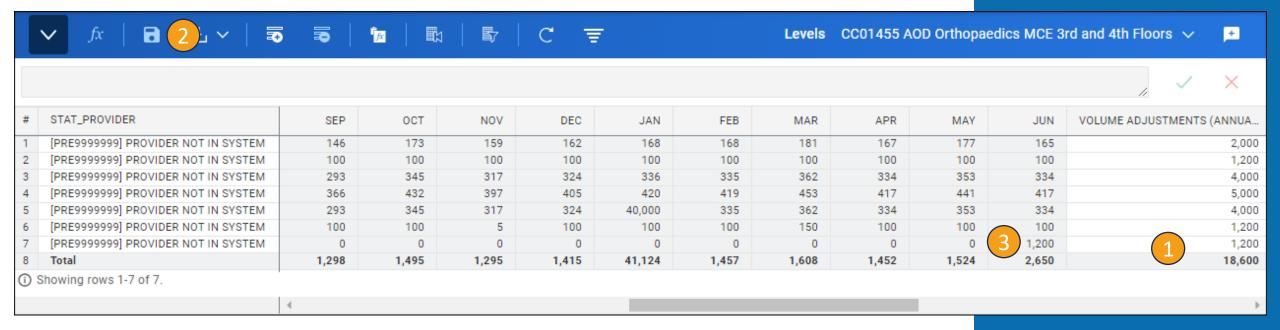
Sheet: OR Cases & Visits – New Provider

- 1. To add a New Provider select **Add Row**.
- 2. Input **the information for the new provider** listed in the row. Under STAT_PROVIDER you can type what is shown above to populate. Some columns, like Specialty and Comments can be left blank.
- 3. Scroll to the **right** to input Volume Adjustments.



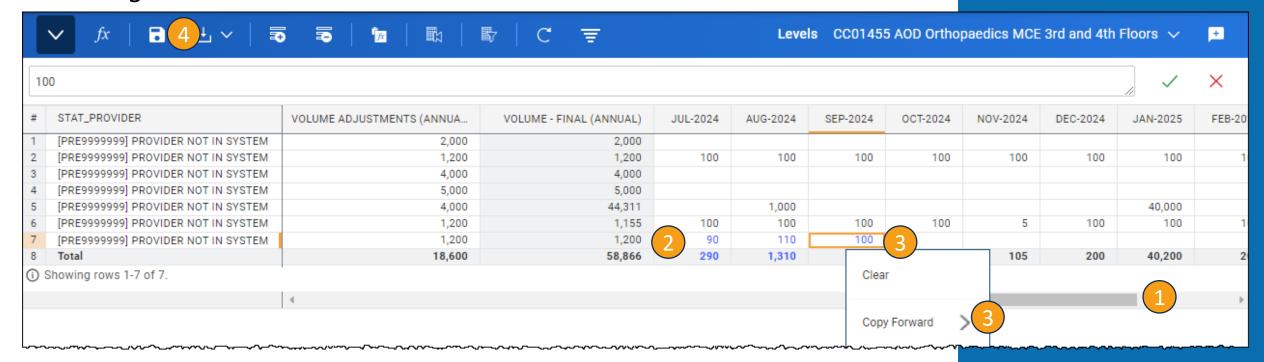
OR Cases & Visits – New Provider (2)

- 1. You can review the **historical spread** for any other new providers in the Cost Center by the month. To add volume to a new provider, you will type it into **the Volume Adjustment Column**.
- 2. Select **Save**.
- 3. After saving, you will notice that the **volume will auto-populate to be in June**. The next slide will show how to adjust the historical spread.



OR Cases & Visits – New Provider (3)

- 1. Scrolling to the **right**, you can adjust the historical spread by month.
- 2. If you need a custom spread, you can enter in each month **manually**.
- 3. If you want an even spread, you can enter in the **number**, right click in the cell, and select **Copy Forward** to make all cells the same in the row for the historical spread.
- 4. Select **Save** and you will notice your historical spread to the left has changed to match.



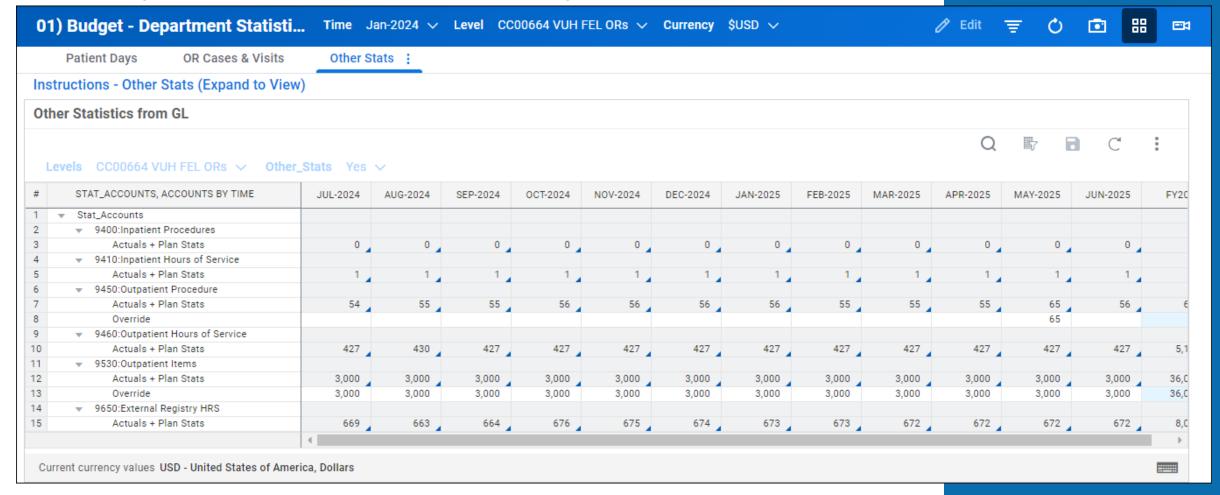
Other Statistics

Be aware of:

Adjustments vs Overrides

Dashboard: Budget – Department Statistics

Please ensure that you are working with your finance liaison. This sheet should only be edited with the assistance of your finance team.



Break #1 workday

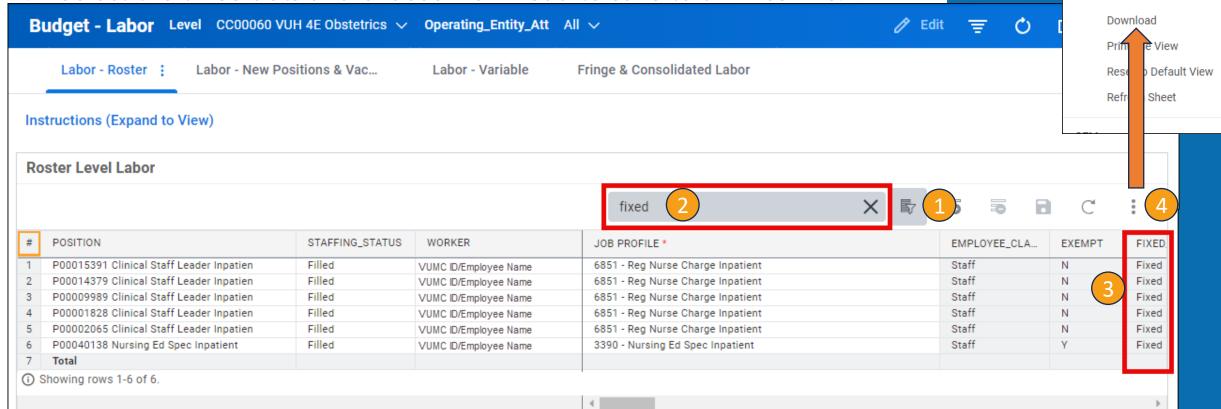
Labor



Fixed Labor – Roster (1)

Dashboard: Budget - Labor

- 1. To filter for Fixed Employees, select the **Filter Icon**.
- 2. Type **Fixed** into the box that appears.
- 3. Your table will only retain the employees who are labeled **Fixed** under the **Fixed_Variable_Float_JP** column.
- 4. Select the three dots and choose Download to save to an Excel file.



ROW

SHEET

Add Row Delete Row

Row Details

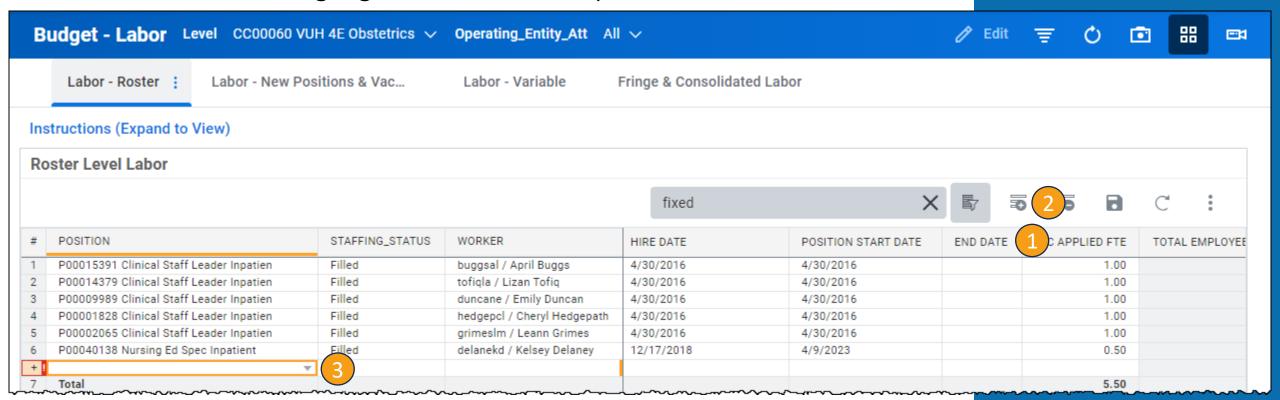
Display Options

Sheet Notes

Copy Formulas Mode

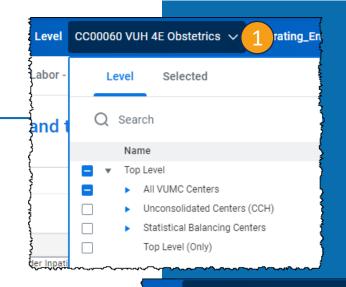
Fixed Labor – Roster (2)

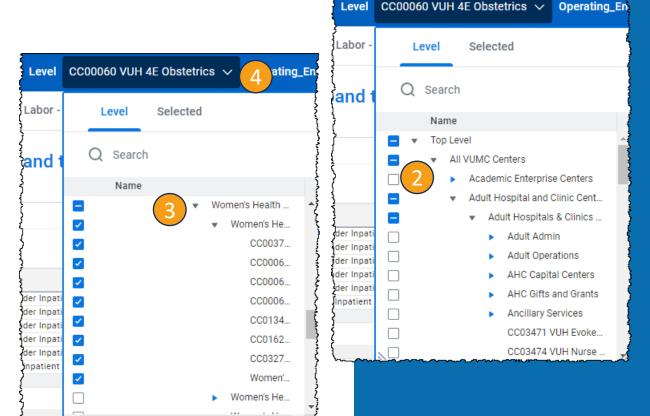
- 1. If you know that an employee will retire or resign, you will want to update their **End Dat**e in the row associated with that worker.
- 2. Then, you should add a **new row**, indicating that the employee will be replaced, ensuring that the **Hire Date** and **Position Start Date** are after the End Date for the retiring employee.
- 3. All fields that are highlighted in Red are required.



Fixed Labor – Roster (3)

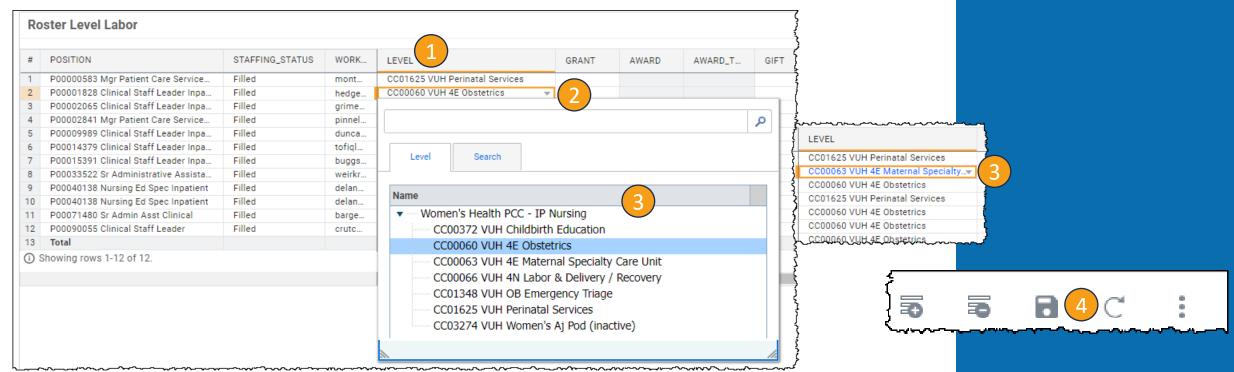
- To change an employee's cost center, you must first adjust the Cost Center Filter. You can only change employee's cost centers to ones that are assigned to you. Select the field next to **Level**.
- 2. To changes the center for a position within the same hierarchy, follow the blue boxes down using the **dropdown arrows** until you find the Cost Center already selected.
- 3. When you get to the selected Cost Center, scroll up to the level up **Cost Center** and select the **box** next to that.
- 4. Select the field next to **Level** again to update the sheet including the additional Cost Centers.





Fixed Labor – Roster (4)

- 1. When changing an employee's Cost Center, scroll to the right in the Roster Level Labor sheet (after completing the steps on the previous slide) until you find **Level**.
- 2. Select the **field** you wish to change and a list of Cost Centers will appear.
- Select the appropriate option. The text will appear blue until saved.
- 4. Select **Save**.



Fixed Labor – Roster (5)

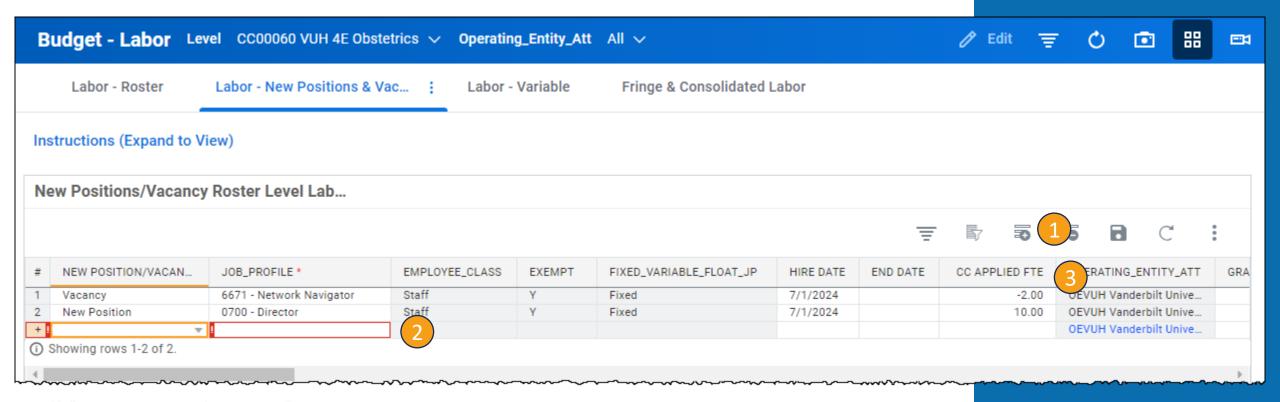
- 1. If you need to split an employee's Cost Center with another, best practice is to **filter** for the **employee's name**. Then add a **new row**.
- 2. Type or insert the **same information** for the employee in the **new row** except for **CC Applied FTE** and **Level**.
- 3. When you get to **CC Applied FTE**, edit **both boxes** to the appropriate **Cost Center split**. The total should equal the amount in the Total Employee FTE column.
- 4. When you get to **Level**, leave the original cell the same and in the **new** cell, select the **Cost Center** that the employee will now be split with. If you do not have access to that Cost Center, you will not be able to make changes here.
- 5. Select **Save**.

	ster Level Labor	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~							
					Doe	9		5 8 5	:
#	POSITION	STAFFING_STA	WORKER	CC APPLIED FTE	TOTAL EMPLOYEE FTE	OPERATING_ENTITY_ATT	LEVEL	GRANT	AWARD
1	P00001828 Clinical Staff	Filled	Doe	0.50	1.00	OEVUH Vanderbilt Unive	CC00063 VUH 4E Maternal Specialty		
(2)	P00001828 Clinical Staff	Filled	Doe	0.50		4	Women's Health PCC - IP Nursing		
Ž	Total			1.00					
(i) (Showing rows 1-1 of 1.								
				4		_		_	>

New Positions and Vacancies

Dashboard: Budget – Labor

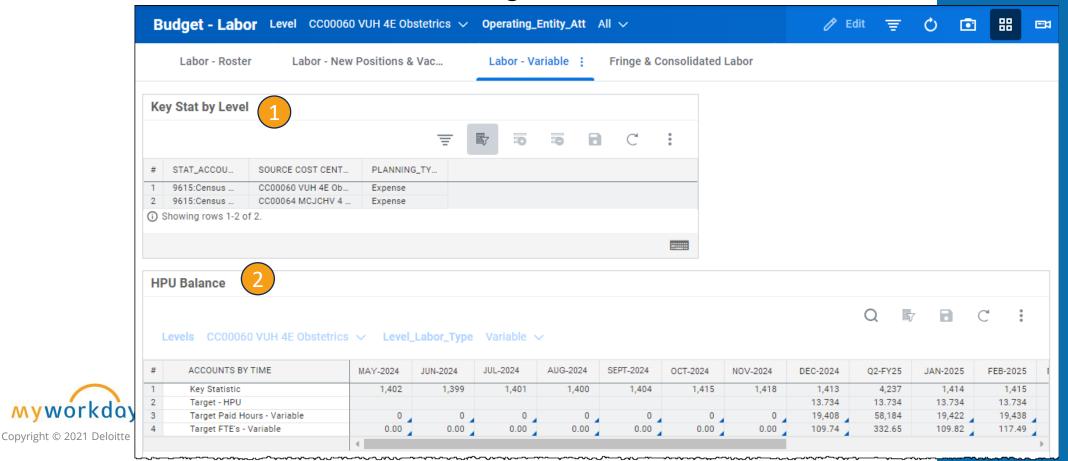
- 1. To add a **New Position** or **Vacancy**, select the **Add Row** icon.
- 2. All fields that appear outlined in **Red** are required fields.
- 3. Under **CC Applied FTE**, ensure that Vacancies have a negative number listed, while New Positions have a positive number listed.



Variable - Key Stats and HPU

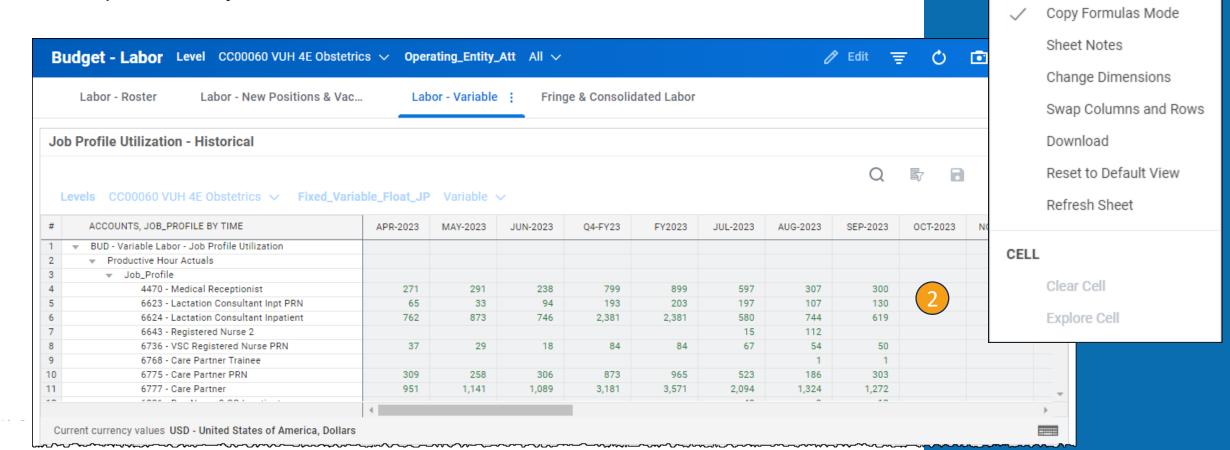
Dashboard: Budget – Labor

- 1. If you have variable labor, **Key Statistics by Level** will show up here.
- Please do not budget for variable positions until after February 16 as the volumes will affect the HPU and target FTE's.



Variable – Job Profile Utilization (1)

- 1. You can add a new row by selecting the **Three Dots** and selecting **Add Row**.
- 2. Anything shown in **green** is Historical Data with are the jobs that have been paid from your Cost Center.



ROW

SHEET

Add Row

Row Details

Display Options

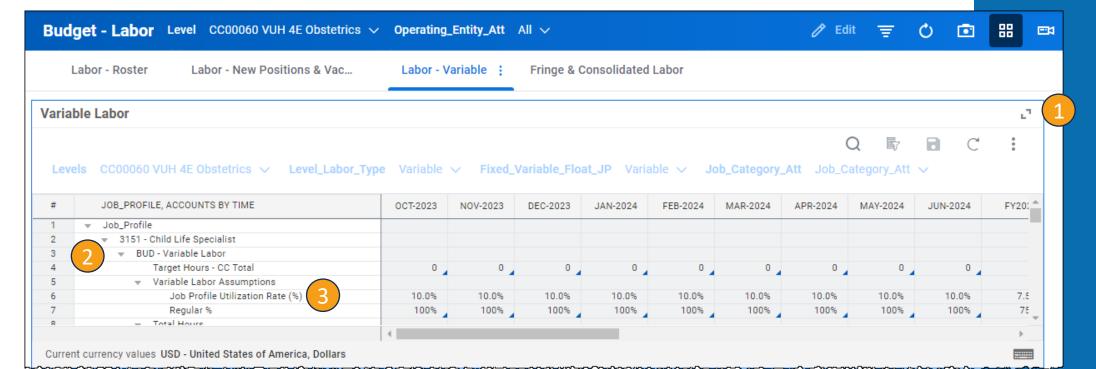
Variable – Job Profile Utilization (2)

1. You can choose to budget for the job profiles historically used in your area or edit this down to fewer job profiles. Scrolling down through the sheet, ensure that the **Effective Total equals 100%** for the months of July 2024-June 2025.

#	ACCOUNTS, JOB_PROFILE BY TIME	JUL-2024	AUG-2024	SEP-2024	Q1-FY25	OCT-2024	NOV-2024	DEC-2024	Q2-FY25	JAN-2025	FEB-2025	MAR-2025
1	▼ BUD - Variable Labor - Job Profile Utilization											
2	▶ Productive Hour Actuals											
24	▶ Historical Percent of Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
46	▶ Override %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
69	▶ Effective Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
•		4)

Variable – Variable Labor

- 1. To best utilize this sheet, select the **Expand** icon in the top right corner of the section.
- 2. Each job profile will be listed for the Cost Center. To collapse job profiles, select the **arrow** next to the **Job Profile name**.
- 3. For the lines that can be updated, it will show a % symbol requiring a percentage, or the word **Dollars** at the top of the list requiring a dollar amount.



Be aware of:

- % vs Dollars vs Hours
- Adjustments vs Overrides

Variable – Variable Labor

- 1. If applicable, budget **Overtime** with a percentage.
- 2. If applicable, adjust **Orientation** and **Shift Differential** with a dollar amount.

Be aware of:

- % vs Dollars vs Hours
- Adjustments vs Overrides

~_~	JOB_PROFILE, ACCOUNTS BY TIME	~~~~~	~~~~~	~~~~~	·~~~~~	~~~~~	***************************************	*******	**********			~~~
#		OCT-2023	NOV-2023	DEC-2023	JAN-2024	FEB-2024	MAR-2024	APR-2024	MAY-2024	JUN-2024	FY2024	JI.
1												
2	3151 - Child Life Specialist											
19												
20	■ BUD - Variable Labor											
21	Target Hours - CC Total	0	0	0	0	0	0	0	0	0	0	
22												
23	Job Profile Utilization Rate (%)	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	15.0%	
24	Regular %	84%	86%	86%	86%	86%	86%	86%	86%	86%	64%	
25	Non-Prod %	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	14.0%	10.5%	
26	Overtime %	2.00%									0.17%	
27	Merit %											
28	▶ Total Hours	0	0	0	0	0	0	0	0	0	0	
35	Average Hourly Rate	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	
39	▼ Total Dollars											
40	Total Productive - Dollars	0	0	0	0	0	0	0	0	0	0	
44	Non-Productive Dollars (SC414)	0	0	0	0	0	0	0 _	0	0	0	
45	■ Dollars Only											
46	▼ Orientation Total (SC416)											
47	Orientation Adjustments										0	
48	Total	0	0	0	0	0	0	0	0	0	0	
49	■ Shift Differential Total (SC346)											
50	Shift Differential	341	349	356	376	342	346	352	353	354	4,379	
51	Shift Differential Adjustments										0	
52	Total	341	349	356	376	342	346	352	353	354	4,379	
53	Total	341	349	356	376	342	346	352	353	354	4,379	
54	Total	341	349	356	376	342	346	352	353	354	4,379	
55	₩ FTE - Total											
		4										h.

Fringe and Consolidated Labor

Dashboard: Budget – Labor

Please **do not** address anything on the **Fringe sheet** unless you talk with your Finance Liaison.

1. After you have completed the Labor sheets, the Consolidated Labor sheet will show the Labor Budget in the **final column** on the sheet for FY25.

# ACCOUNTS BY TIME	1	Q2-FY25	JAN-2025	FEB-2025	MAR-2025	Q3-FY25	APR-2025	MAY-2025	JUN-2025	Q4-FY25	FY202
1 ▼ FTE											
2 Fixed Roster FTE)	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.50	6.5
New Position FTE)	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.0
4 Vacancy FTE)	-2.00	-2.00	-2.00	-2.00	-2.00	-2.00	-2.00	-2.00	-2.00	-2.0
5 Variable FTE	Į.	109.74	109.82	117.49	109.98	109.98	113.65	109.97	113.61	113.61	113.6
5 Total	l.	124.24	124.32	131.99	124.48	124.48	128.15	124.47	128.11	128.11	128.
7 ▼ Total Labor Pay											
B											
Fixed Regular Salary)	140,136	48,764	45,618	48,764	143,147	47,191	48,764	47,191	143,147	566,6
0 New Position Reg Pay		216,144	74,652	69,836	74,652	219,140	72,244	74,652	72,244	219,140	870,6
1 Vacancy Regular Pay	þ	-45,137	-15,590	-14,584	-15,590	-45,763	-15,087	-15,590	-15,087	-45,763	-181,8
2 Variable Regular Pay	В	2,229,892	762,959	763,591	764,084	2,290,635	764,123	764,027	763,844	2,291,993	9,050,2
3 Total	9	2,541,034	870,786	864,462	871,911	2,607,159	868,471	871,854	868,192	2,608,517	10,305,7
4											
5 Fixed OT Pay	В	1,968	680	636	680	1,995	658	680	658	1,995	7,9
6 New Position OT Pay)	0	0	0	0	0	0	0	0	0	
7 Vacancy OT Pay	þ	0	0	0	0	0	0	0	0	0	
8 Variable OT Pay	7	32,728	10,925	10,934	10,941	32,800	10,942	10,940	10,938	32,819	131,1
9 Total)	34,697	11,605	11,570	11,621	34,795	11,599	11,620	11,595	34,815	139,1
0 w Non Productive Pay (SC365/ SC154 for Temp/Faculty)											
1 Fixed Non-Productive	Ð	23,026	8,012	7,495	8,012	23,520	7,754	8,012	7,754	23,520	93,1
2 New Position Non Productive	5	35,186	12,153	11,369	12,153	35,674	11,761	12,153	11,761	35,674	141,7
3 Vacancy Non-Productive	5	-7,348	-2,538	-2,374	-2,538	-7,450	-2,456	-2,538	-2,456	-7,450	-29,6
4 Variable Non-Productive	8	366,558	125,418	125,522	125,603	376,543	125,609	125,594	125,563	376,766	1,487,7

Non-Labor Expenses and Other Revenue



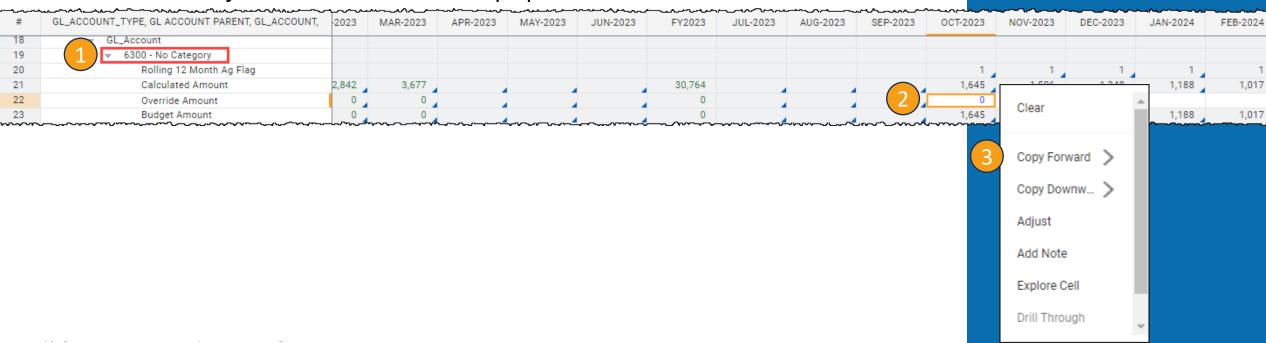
No Spend Category

Dashboard: Budget – Non-Labor Expenses & Other Revenue

- 1. If you have a GL Account listed with **No Category**, please override this as **Zero** for the new budget. Because there is historical data in the tool for some of these, it will automatically add this to your budget.
- 2. Select the first white field and type **0** into the box.
- 3. Right click in that same box and select **Copy Forward** so that all of the fields beyond this one will also populate as **0**.

Be aware of:

Adjustments vs Overrides



Rolling 12

Dashboard: Budget – Non-Labor Expenses & Other Revenue

- 1. When you have a **Rolling 12 Ag Flag** listed under a Supplies Category, this indicates that the predicted budget will be based on the average of the previous 12 months in the system.* Be sure to double check all of the numbers in these Spend Categories and correctly average out the amount with the existing data before you Override.
- 2. Once you have the correct **Override Amount**, type the **number** into the first white field.
- 3. Right click the same box and select **Copy Forward**. You may make individual changes to boxes in the Override row as necessary.

* Because Workday has not been in place for more than 12 months, it may calculate the months before April 2023 as zero, which will lower your average.

Downw...

#	GL_ACCOUNT_TYPE, GL ACCOUNT PARENT, GL_ACCOUNT, ACCOUNTS B	MAR-2023	APR-2023	MAY-2023	JUN-2023	FY2023	JUL-2023	AUG-2023	SEP-2023	OCT-2023	
368	▼ 6010_SC238 Non-Med Sup: Laboratory And Scientific Eq										Сору
369	Rolling 12 Month Ag Flag										1
370	Calculated Amount		180	963	136	1,280	269	299	209	171	Сору
371	Override Amount		0	0	0	0	0	0	0	343	Adius
372	Budget Amount		0	0	0	0	0	0	0	171	Adjus
	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	,—,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	~~~~~~	~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	*~~~~~	·····	~~~~ <u>~</u>	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		Add N

### Volume Driven

#### **Dashboard: Budget – Non-Labor Expenses & Other Revenue**

1. **Volume Driven** refers to medical supplies or drugs. **Volumes** will be calculated at cost per stat.

		<del>/</del>	~~~~		(,,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	~-~~~					
#	GL_ACCOUNT_TYPE, GL ACCOUNT PARENT, GL_ACCOUNT, ACCOUNTS B	MAR-2023	APR-2023	MAY-2023	JUN-2023	FY2023	JUL-2023	AUG-2023	SEP-2023	OCT-2023	NOV-20
80	▼ 6000_SC050 Med Sup: Surgical Products										
81	Volume Driven Flag									1	
82	Key Statistic									427	2
83	Per Unit									92.56	92
84	Calculated Amount		55,480	121,331	77,986	254,798	57,099	80,133	82,609	39,553	39,5
85	Override Amount		0	0	0	0	0	0	0		
86	Budget Amount		0	0	0	0	0	0	0	39,553	39,5
87	■ 6000_SC057 Med Sup: Wound Care Products										
v_88_ a_		~ ~~~~				· · · · · · · · · · · · · · · · · · ·	~~~~~~	~~~~			

### Other Revenue

#### **Dashboard: Budget – Non-Labor Expenses & Other Revenue**

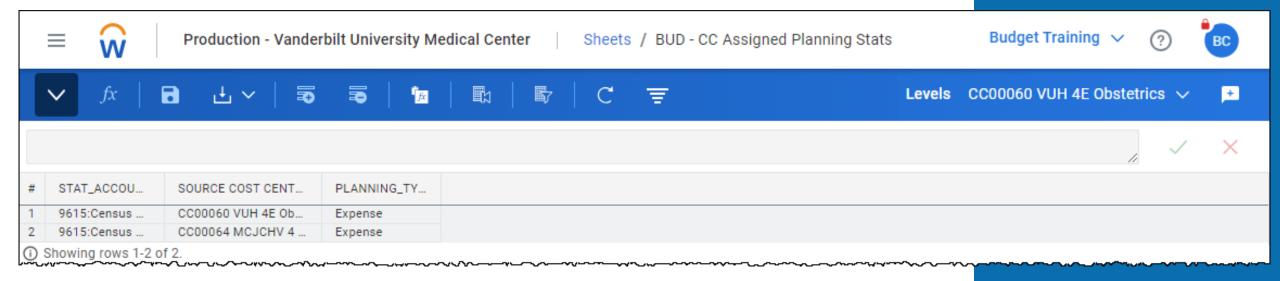
1. If applicable, you can also find Other Revenue on this sheet. It will appear as **Other Operating Revenue.** 

#	GL_ACCOUNT_TYPE, GL ACCOUNT PARENT, GL_ACCOUNT, ACCOUNTS BY TIME	OCT-2023	NOV-2023	DEC-2023	JAN-2024	FEB-2024	MAR-2024	APR-2024	MAY-2024	JUN-20 ^
1	▼ Income									
2	▼ GL Account Parent									
3										
4	▼ GL_Account									
5	▼ 4300_RC039 Miscellaneous Revenue									
6	Rolling 12 Month Ag Flag	1	1	1	1	1	1	1	1	
7	Calculated Amount	4,754	5,150	5,579	6,044	6,548	7,093	7,685	8,325	9,0
8	Override Amount									
~~ <del>9</del> ~~~	Budget Amount_v	4.754	~~~5.15Q~	572~	~~~6044_	4548	7.093	7.685	8,325	<u> </u>

### CC Assigned Planning Stats

#### **Sheet: BUD- CC Assigned Planning Stats**

1. If you want to reference the planning type for the Non-Labor expenses, you can use this sheet. You will find information on the **Source Cost Center** and the **Planning Type**.



# Break #2 workday.

# Allocations



### History-Based Method

#### **Dashboard: Budget – Allocations: History Based**

- 1. If you have a GL Account listed with **No Category**, please override this as **Zero** for the new budget. Because there is historical data in the tool for some of these, it will automatically add this to your budget. More detailed steps are under Non-Labor Expenses and Other Revenue, No Category.
- 2. If you see any accounts that are labeled **Intercompany** or have the account numbers **4390** or **6490**, please discuss this with your Finance Liaison. These will be eliminations done only by central finance.

#	GL_ACCOUNT, ACCOUNTS BY TIME	JUL-2023	AUG-2023	SEP-2023	OCT-2023	NOV-2023	DEC-2023	JAN-2024	FEB-2024	MAR-2024	APR-2024 👚
1	▼ GL_Account										
2	▼ 4390 No Category 1										
3	Actuals/Projected										
4	Override										
5	Applied Budget Amount										
6	▼ 4390_RC028 Intercompany										
7	Actuals/Projected	33,475	33,475	33,475	33,638	33,597	33,553	33,505	33,454	33,506	33,508
8	Override										
9~	Applied Budget Amount	33,475	33,475	33,475	33,638	33,597	33,553	33,505	33,454	33,506	33,508

### History-Based Method

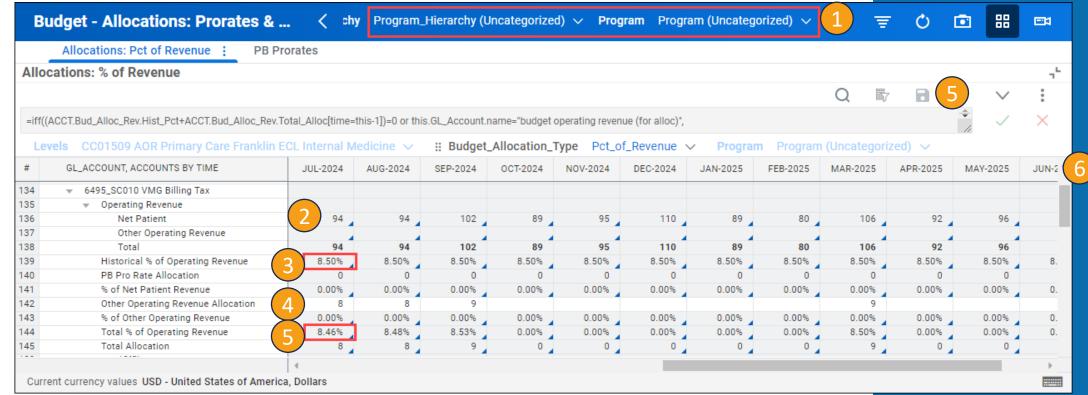
- 1. **6495** are allocations. If you have any, **budget them appropriately**. Actuals are in **green**, projected is in **black**. Remember to **save** if you make any overrides.
- 2. **12 month rolling average** may need to be overridden because there is not enough data in the system.

::	Budget_Allocation_Type History ∨ # Program_Status	Program_Sta	atus 🗸									
#	GL_ACCOUNT, ACCOUNTS BY TIME	JUL-2023	AUG-2023	SEP-2023	OCT-2023	NOV-2023	DEC-2023	JAN-2024	FEB-2024	MAR-2024	APR-2024	^
198	▼ 6495_SC115 Base Allocations											
199	Actuals/Projected	59,272	77,560	68,416	-426,498	-462,039	-500,543	-542,254	-587,442	-636,396	-689,429	
200	Override								V	(2)		
201	Applied Budget Amount	59,272	77,560	68,416	-426,498	-462,039	-500,543	-542,254	-587,442	-636,396	-689,429	
202	<ul> <li>6495_SC116 Academic Program Support (APS) Allocations</li> </ul>											
203	Actuals/Projected	261,311	736,401	1,211,491	135,869	147,192	159,458	172,746	187,141	202,737	219,631	
204	Override											

### Percent of Revenue Method

#### **Dashboard: Budget – Allocations: Prorates & Rev %**

- 1. If you are not able to see the sheet correctly, please ensure that your filters at the top for Program Hierarchy and Program are **Uncategorized**.
- 2. To accurately calculate the Percent of Revenue Allocations, you will start with the number next to **Net Patient** in this example.
- 3. You will then multiply this number by the percentage next to **Historical % of Operating Revenue**.
- 4. After you multiply, you will input the number to the **Other Operating Revenue Allocation** row.
- 5. Select **Save**, then you should see a number closely resembling the Historical % of Operating Revenue appear in the **Total** % **of Operating Revenue** row.
- Repeat this for each column for FY25.



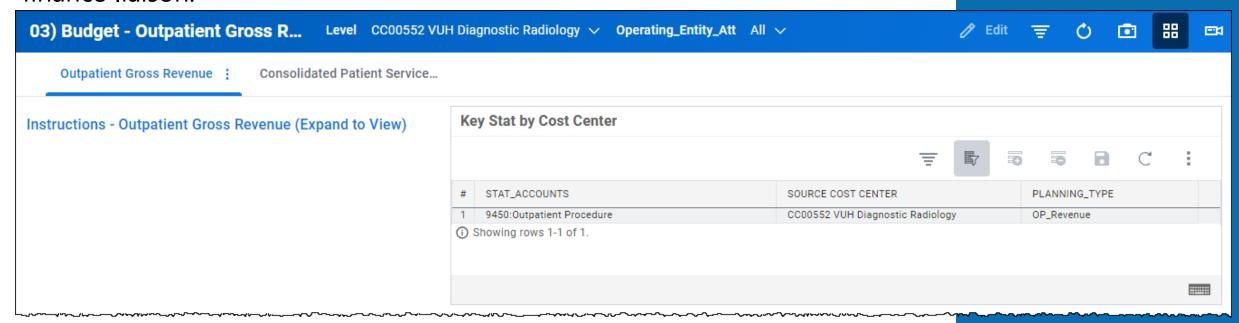
# Revenue



### Gross OP Revenue – Key Statistics

#### **Dashboard: Budget – Outpatient Gross Revenue**

Key Statistics will be at the top of this dashboard. If you don't see a Key Statistic listed in the sheet and you think you should, please contact your finance liaison.





### Gross OP Revenue – Primary Statistic

Next on the Dashboard, you can review **Primary Statistics**. If you scroll to the right, you will find the months for the new fiscal year starting in July 2024. To review this information in more detail, scroll to OP Revenue.

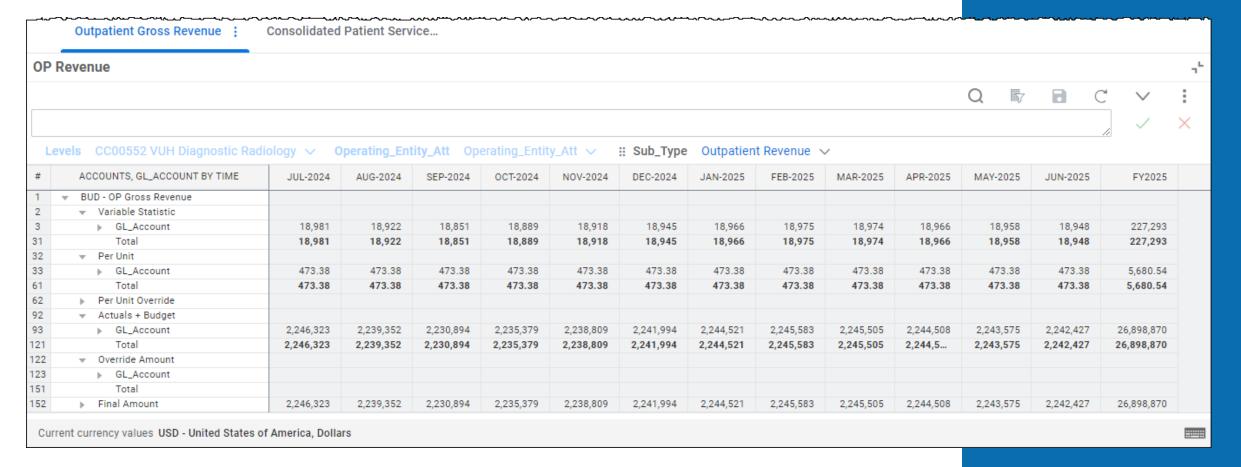


### Gross Outpatient Revenue w/Volumes

On the OP Revenue sheet, you can, drill down into each of the larger categories: Variable Statistic, Per Unit, Per Unit Override, Actuals + Budget, Override Amount, and Final Amount. If you need to make changes, drill into either of the Override categories.

#### Be aware of:

- % vs Dollars vs Hours
- Adjustments vs Overrides



### Gross Outpatient Revenue w/Volumes

- 1. If you need to make any overrides, first identify what needs to be overridden and the Spend Category in the **Per Unit** or **Actuals and Budget** categories
- 2. Then find the same **Spend Category** in the appropriate **Override category** and enter the amount you wish to use as the override to the cell with the same spend category and month/year.
- Select Save.
- 4. The overridden amount will appear, along with anything you did not override, under **Final Amount**.





	Outpatient Gross Revenue : Consolic	lated Patient	Service	
92	▼ Actuals + Budget			
93	▼ GL_Account			
94	4010 - No Category			
95	4010:Outpatient Revenue			
96	4010_RC025 Outpatient: EPIC H	46,664	46,519	
97	4010_RC039 Miscellaneous Rev			
98	4010_RC065 Outpatient: Gross			
99	4010_RC067 Outpatient: Gross			
100	4010_RC068 Outpatient: Gross			
101	4010_RC069 Outpatient: Gross			
111	4010_RC149 Outpatient: EPIC H	182	181	
112	4010_RC150 Outpatient: EPIC H	10	10	
113	4010_RC151 Outpatient: EPIC H			
114	4010_RC152 Outpatient: EPIC H	2,199,467	2,192,642	2,1
115	4010_RC153 Outpatient: EPIC H			
116	4010_RC154 Outpatient: EPIC H			
117	4010_RC155 Outpatient: EPIC H			
118	4010_RC231 Outpatient: Gross r			
119	4010_SC060 Williamson County			
120	Total	2,246,323	2,239,352	2,2
121	Total	2,246,323	2,239,352	2,2
122	▼ Override Amount			
123	▼ GL_Account			
124	4010 - No Category			
125	4010:Outpatient Revenue			
126	4010_RC025 Outpatient: EPIC HB P	50000		
127	4010_RC039 Miscellaneous Rev			
128	4010_RC065 Outpatient: Gross			
129	4010_RC067 Outpatient: Gross			
130	4010_RC068 Outpatient: Gross			

152	▼ Final /	Amount	~ <u>~</u> ~~~	~~~~~	~~~
153	▼ GL	_Account			
154		4010 - No Category			
155		4010:Outpatient Revenue			
156	(4)	4010_RC025 Outpatient: EPIC H	50,000	46,519	
157		4010_RC039 Miscellaneous Rev			
158	~~~~~~	4010_RC065 Outpatient: Gross			

### Consolidated Patient Services

You can review all the Outpatient Revenue Budget from the **Consolidated Patient Service Revenue**.

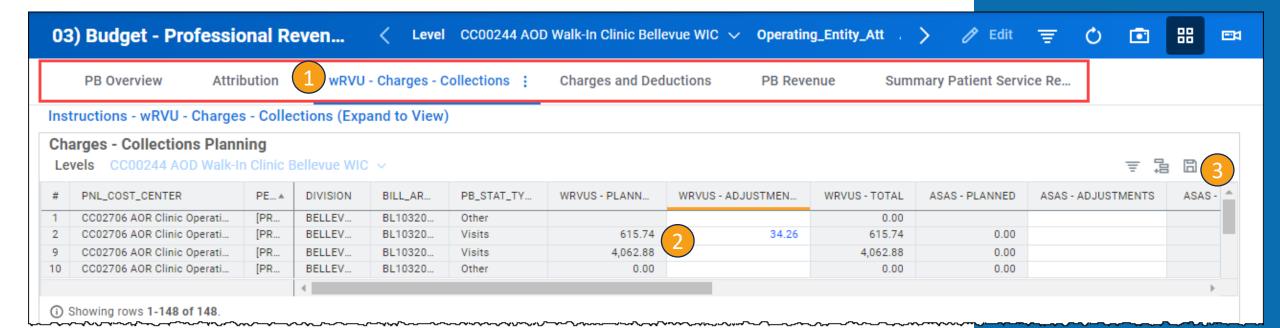
Со	nsolidated Patient Service Revenue	, , , , , ,			~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~		-0				, <u>, , , , , , , , , , , , , , , , , , </u>	00-20-0	٦
										Q 🖺		· ·	:
													$\times$
L	_evels CC00552 VUH Diagnostic Radiology ∨	Operating_	Entity_Att	All V #	GL_Account	All ∨	# Patient_T	ype All v	# Disch	narge_Type	All ∨	_	
	⊞ Assignee All ∨	All 🗸											
#	ACCOUNTS BY TIME	JUL-2024	AUG-2024	SEP-2024	OCT-2024	NOV-2024	DEC-2024	JAN-2025	FEB-2025	MAR-2025	APR-2025	MAY-2025	Jl
1	■ BUD - Summary Patient Services Revenue												
2	▼ Total Consolidated Revenue												
3	<ul> <li>Inpatient Net Revenue</li> </ul>												
7	<ul> <li>Outpatient Net Revenue</li> </ul>	2,249,659	2,239,352	2,230,894	2,235,379	2,238,809	2,241,994	2,244,521	2,245,583	2,245,505	2,244,508	2,243,575	2,
14	▶ PB Revenue												
19	Third Party Revenue												
20	Revenue Adjustments												
21	Total	2,249,659	2,239,352	2,230,894	2,235,379	2,238,809	2,241,994	2,244,521	2,245,583	2,245,505	2,244,508	2,243,575	2,2
		4											



### Gross Professional Revenue w/Volumes

#### **Dashboard: Budget – Professional Revenue**

- 1. The available sheets on this dashboard are at the top. The only sheet where action may need to be taken is the wRVU Charges Collections.
- 2. While reviewing the **Charges and Collections** sheet, you can make adjustments in the following categories: **wRVU**, **ASA**, **Charges**, and **Collections**, as needed. An Adjustment is <u>not</u> an Override. The number typed to the cell will either add or subtract from the planned number.
- 3. Select **Save**.



PB Revenue Models (Regular)

Integrations will seed rows for the 4 "Regular" PB modeled sheets. Data provided by Brent.

Integrations

Target volumes are seeded and users can make adjustments to stat targets.

Seasonality spreads are applied to Visits and OR Cases by Stat Cost Center on this model. This stat data flows to the PB Attribution model where the seasonality spread is retained when PB Stat Type is OR Cases or Visits.

Attribution combinations are seeded. End users do not modify these rows.

In rows where the PB Stat Type is OR Cases or Visits, the seasonality spread from the OR Cases and Visits model carries through to this model. Those same spread rates are applied to some of calculations associated with those rows (wvvus/asas per stat and charges).

For Rows with Other or ASAS as the PB Stat Type, seasonality spread is applied here by Collection Cost Center using historical wRVU and ASA data.

Collection spreads for all rows regardless of PB Stat Type takes place here as well (plan is to base the spread by Department + Division rates provided by Brent).

Data from this model flows to PB Charges and Collections model.

Charges and Collection combinations are seeded and end users can "Adjust" the data outputs previously calculated on the PB Attribution model, which consolidate onto this model.

At this point, there is already a seasonality spread applied for all 4 PB Stat Types and collections (OR Cases and Visits spread from OR Cases and Visits model, and wRVU/ASA spread from PB Attribution model). Any "Adjustment" inputs will spread the adjustment value by the spread for the given PB Stat Type - or in the case of collection adjustments, spread by the collection spread. Essentially, it will spread the inputs proportionately based on the spread of the pre-calculated values.

Charges and collections from this model flows to the PB PnL model.

Profit and Loss combinations are seeded. The calculated outputs are unable to be modified on this model, as they come from the calculated outputs on the PB Charges and Collections model.

The calculation for Revenue Adjustments takes place on this model using the Charges and Collections values from the PB Charges and Collections model.

PB PnL

PB Attribution

PB Charges and

Collections

Uses Stat Cost Center Dim

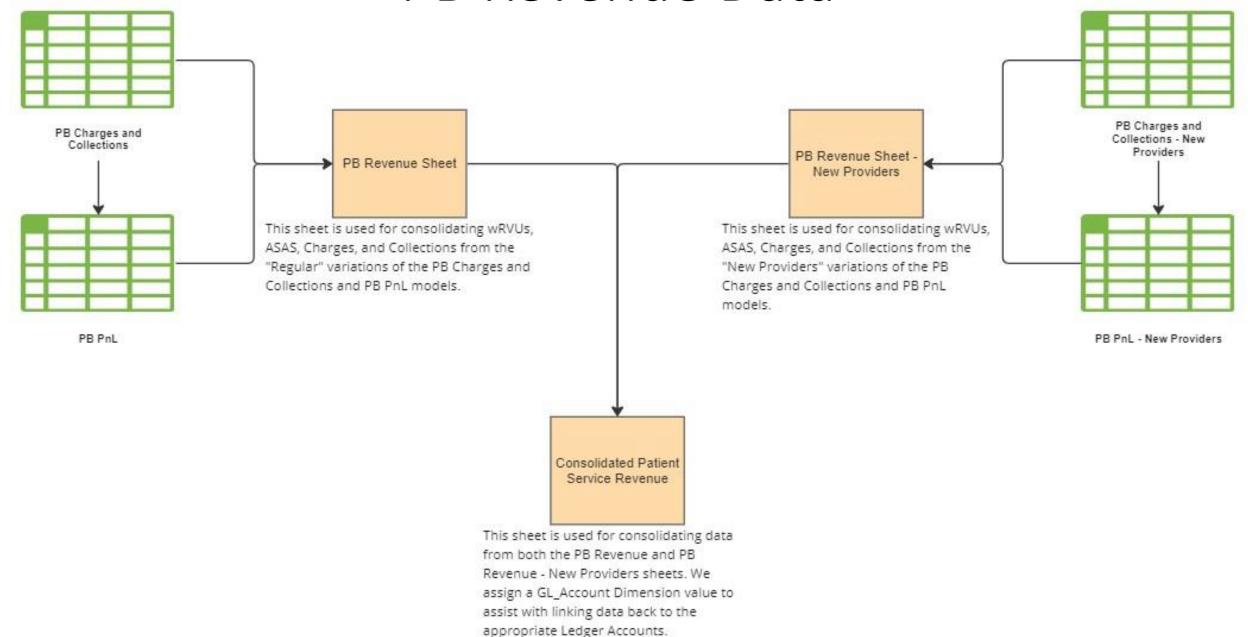
to push data across levels

Collections Cost Center

Uses PnL Cost Center Dim

to push data across levels

### PB Revenue Data



### PB Revenue Models (New Providers)



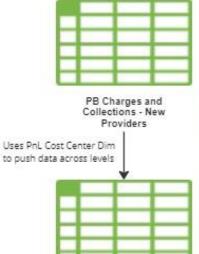
This model is not pre-seeded with rows. This model is for inputting net new OR Cases and Visits by either a "dummy/placeholder" provider or an actual stat provider (but at a combination which does not currently exist on the regular OR Cases and Visits model).

Seasonality is applied by PB Stat Type by Stat Cost Center.

Data from this model does not flow to the downstream "New Provider" models. Due to this, a separate spread will by applied to rows in downstream New Provider models when PB Stat Type is OR Cases or Visits, but will be done so by Collection Cost Center.

There is no PB Attribution - New Providers model.

On the regular PB Attribution model, seasonality is applied here when PB Stat Type is Other or ASAS. Due to this, seasonality is applied for all PB Stat Types by Collection Cost Center in the PB Charges and Collections - New Providers model. Seasonality for collections is also applied on the PB Charges and Collections - New Provider model.



This model is not pre-seeded with rows. This model is for inputting net new Charges and Collections combinations by either a "dummy/placeholder" provider or an actual stat provider (but at a combination which does not currently exist on the regular PB Charges and Collections model).

Users will input annual totals for wRVUs, ASAS, Charges, and Collections by a PB Stat Type. Collections will then spread by the collection rate (plan is to base spreads by department and division), while wRVUs, ASAS, and Charges will spread based on the PB Stat Type and Collection Cost Center.

Data from this model will flow to the PB PnL - New Providers model.

This model is not pre-seeded with rows. This model is for inputting net new PnL combinations (which should align properly to a row on the PB Charges and Collections - New Providers model).

The calculated outputs are unable to be modified on this model.

The calculation for Revenue Adjustments takes place on this model using the Charges and Collections values from the PB Charges and Collections model - New Providers.

PB PnL - New Providers

## Income Statement



### Income Statement

#### **Sheet – Income Statement**

After finishing all of the budget items, you can review the entire budget using the Income Statement Sheet. It is recommended to download.

#### **Expand all sections before downloading.**

								11	<b>/</b>	×
ACCOUNTS	JUL-2022	AUG-2022	SEP-2022	OCT-2022	NOV-2022	DEC-2022	JAN-2023	FEB-2023	MAR-2023	
▼ Total Operating Income										
▼ Corporate: Gross revenue										
▶ 4000:Inpatient Revenue	3,794,725	3,597,174	3,567,078	3,594,455	3,336,362	3,711,106	3,773,198	3,400,629	3,510,426	
▶ 4010:Outpatient Revenue	10,449	43,967	38,319	42,065	33,441	65,259	47,485	70,282	134,746	
Total	3,805,174	3,641,141	3,605,397	3,636,520	3,369,804	3,776,365	3,820,683	3,470,911	3,645,172	
Total	3,805,174	3,641,141	3,605,397	3,636,520	3,369,804	3,776,365	3,820,683	3,470,911	3,645,172	
Total	3,805,174	3,641,141	3,605,397	3,636,520	3,369,804	3,776,365	3,820,683	3,470,911	3,645,172	
▼ Statistical										
9995:Statistical Balancing Account	-3,348	-3,268	-3,419	-3,463	-3,134	-3,345	-3,034	-2,638	-3,024	
▶ Corporate: Patient Days	950	903	902	901	845	873	868	801	836	
▶ Corporate: Admissions	6	5	10	6	2	4	10	5	8	
▶ Corporate: Discharges	480	445	488	461	432	446	418	383	445	
▶ Corporate: Ancillary volumes	238	317	379	380	301	543	455	506	760	
Corporate: Other Stats	1,575	1,501	1,547	1,619	1,460	1,386	1,189	847	880	
▶ Corporate: FTE Productivity	99	97	94	96	95	93	94	96	95	
▼ Corporate: Visits										
▶ Corporate: Ambulatory visits										
Total										
Total	-0	-0	-0	0	-0	-0	-0	0	0	
▼ Total Operating Expense										
▶ Corporate: Total operating expenses	690,064	695,608	674,160	714,321	669,238	358,739	442,021	353,295	755,370	
? Total	690,064	695,608	674,160	714,321	669,238	358,739	442,021	353,295	755,370	
	4									

# Reports

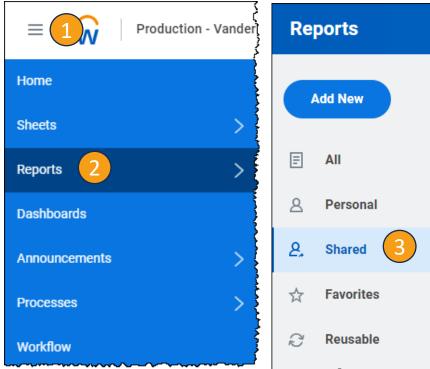


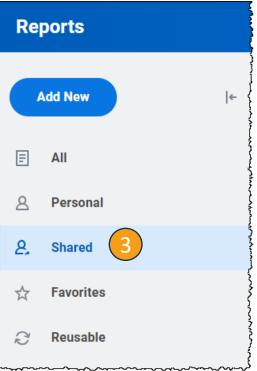
#### **Helpful Reports:**

**BGT.12 Budget Detail Report MCA BGT.03 Budget Detail Report BGT.05 FTEs and Wages** 

### Reports

- To get to Reports, select the **menu** icon.
- Select **Reports** from the list.
- Select **Shared**.
- Select **05. Budget Reports**.
- Select Hospitals and Clinics and MCA.











# Conclusion

### Training Hub

#### **Training Hub Link**

#### MyWorkday Implementation

Training Hub 1 orkday Word

Change Network



#### **Adaptive Planning**

Workday Adaptive Planning is the Workday Forecasting, Budgeting, and Long-Range Planning (LRP) tool at VUMC.

Click **here** to view the Workday Adaptive Planning Introduction video.





#### WORKDAY ADAPTIVE PLANNING ANNUAL BUDGET

The annual operating budget process begins with gathering volumes and other key drivers.

The FY25 Budget Kickoff Meetings are scheduled for January 29, 2024. (links below)

AE/VMG: 10:00am - 11:30am

MCA and H&C: 1:00pm - 2:30pm

#### Quick Links:

VMG & Academic Enterprise - Clinical Enterprise (Hospitals & Clinics) Medical Center Administration (MCA) - Additional Resources -



### Key Takeaways





#### To do BEFORE the Budget

- Run a report of financial information through December for your Cost Center(s).
- Review CR Fin Department Fiscal Year Budget Trend Report

#### Labor

- Dashboard: Labor
- Sheets:
  - Fixed Labor Roster
  - New Positions and Vacancies
  - Labor Variable
  - Fringe & Consolidated Labor

#### **Allocations**

- Dashboards:
  - Allocations: History Based Method
  - Allocations: Prorates & Revenue %
- Sheets:
  - Allocations: History Method
  - Allocations: Pct of Revenue

#### **Volumes – Due February 16**

- Dashboard: Department Statistics
- Sheets:
  - Patient Days
  - OR Cases & Visits
  - Other Statistics
  - OR Cases & Visits New Provider

#### **Non-Labor Expenses & Other Revenue**

- Zero out No Spend Category
- Dashboard: Non-Labor Expenses & Other Revenue
- Sheets:
  - Non-Labor Expenses and Other Revenue
  - CC Assigned Planning Stats

#### Revenue

- Dashboards
  - Outpatient Gross Revenue
  - Professional Revenue
- Sheets:
  - Outpatient Gross Revenue
  - Consolidated Patient Service
  - wRVU's Charges and Collections

### Resources

#### **Office Hours Sessions:**

February 12, 2024 - March 1, 2024 Monday, Wednesday, Friday 11:30 am - 12:30 pm

#### **Quick Guides:**

Reports Guide
Hospitals and Clinics Checklist
Budget Calendar
Budget Guidelines
QA from Sessions

#### Links:

https://www.vumc.org/myworkday/budget

Questions? Email: adaptivebudgetCEMCA@vumc.org



