

Budget Guidelines



Contents

- Expense Guidelines
 - Labor (productivity, vacancy, special pay, prem pay, OT, non-prod)
 - Non-labor
- Impact of Clinical Expansion
 - Volumes Spread guidance
- MCA & other



Wage and Market increases

Annual Wage increase

- 3.5% effective 1/1/2025
- Will be applied to position level (fixed positions) or at the job profile level (variable positions)
- Adaptive system will automatically reflect this; no action needed by users

Market increases

- Will be determined by the Budget Team in communication with HR
- Divisional financial leads will budget in a central administrative center
- Data is not available at the unit/department cost center level for the target groups until immediately before implementation. A detailed analysis is needed to determine the amount because some employees will already be at or over the target and not receive the increase. The % increase for each employee will also vary. This analysis is completed as close to implementation as possible because the employee make-up in the cc/target group can materially change between budget build and effective date of the increase.



Vacancy Factor Guideline Background

- Historic usage of a vacancy factor has occurred primarily in the H&Cs and RSM. Typically, one or several costs centers per division held the Vacancy Factor. The Clinical Depts do not budget with a vacancy factor, they budget as if all positions will be filled the entire year (exc new position timing)
- If we didn't use a vacancy factor, budgeted operating income would be negative or far under the target. We technically have too many FTEs approved in the organization and full employment would cause VUMC to miss financial targets (this is a source of risk)
- Vacancy is likely to persist for the foreseeable future, if not forever



Budget Vacancy defined

- Fixed Cost Centers; Vacancy, for these purposes, is defined as a situation where Actual FTEs are less than the Roster list of positions
 - example: cost center lists 10 budgeted positions (FTE basis), but actual results for an accounting period are 9 due to turnover and delays in re-hiring. Vacancy is 1 short/10 listed=10% for the period
- Variable Cost Centers; Vacancy, for these purposes, is defined as a situation where Actual FTEs for the Units of Volume are less than the budgeted ratio of FTEs per Unit of volume
 - example: cost center has a budget of 15 hours per patient day, (FTE basis), but actual results for an accounting period are at 14 hours per patient day due to difficulties getting full staffing each shift. Vacancy is 1 short/15 targeted for the volume= 6.7% for the period



Vacancy Factor Guideline Recommendation

H&C, RSM, MCA

- Finance to calculate the FY23 and FY24 FYTD actual vacancy for the Division and use the FY24 actual as the Budget vacancy
 - If a division has reason to believe this amount could increase an allowance can be made to allow a division to change it by 1% point
 - Each vacancy factor for a division can reside in a central center, or in a specific admin center for an Area or Department;
 - Vacancy must be budgeted using the vacancy sheet/tab in Adaptive to ensure that all vacancy is included in reporting consistently

AE and Clinical Depts, VHS, VHPS

- At this time no change to their philosophy is recommended given the challenge of converting to Workday Planning
 - As the new system stabilizes, we recommend revisiting



Vacancy Factor Data

(VUH, AOD, AOR, RSM, MCJCHV, VPH, VWCH, VBCH, VTHH, MCA)

FY23 Actual Reporting	VUH	AOD	AOR	RSM	MCJCHV	VPH	VWCH	VBCH	VTHH	MCA	Total
F125 Actual Nepol tilig	VUI			MSIVI		VFN					Total
Actual Paid FTEs	6,893	2,823	768	418	3,128	318	925	266	433	3,638	19,610
Total Paid Prod %	103.8%	92.4%	102.1%	102.8%	98.7%	96.3%	100.9%	108.9%	110.5%	106.7%	101.7%
Total Paid Variance in FTEs to Target	267	(214)	16	13	(42)	(12)	8	24	46	246	351
Add: Vacancy already netting budget FTEs down	310	330	85	-	153	26	1	0	1	305	1,211
Actual Vacancy i calc	577	116	101	13	111	14	9	24	47	551	1,562
Actual Vacancy calc	7.7%	3.9%	11.6%	3.0%	3.4%	4.3%	0.9%	8.3%	9.7%	13.1%	7.4%
FY24 FYTD Nov Actual Reporting	VUH	AOD	AOR	RSM	MCJCHV	VPH	VWCH	VBCH	VTHH	MCA	Total
		AOD 2,788	AOR 803	RSM 451	MCJCHV 3,103	VPH 322.8	VWCH 842.5	VBCH 263.7	VTHH 437.6	MCA 3,736	Total 19,452
FY24 FYTD Nov Actual Reporting	VUH				3,103						
FY24 FYTD Nov Actual Reporting Actual Paid FTEs	VUH 6,704	2,788	803	451	3,103	322.8	842.5	263.7	437.6	3,736	19,452
FY24 FYTD Nov Actual Reporting Actual Paid FTEs Total Paid Prod %	VUH 6,704 101.6%	2,788 100.1%	803 99.3%	451 103.3%	3,103 101.6%	322.8 101.9%	842.5 107.8%	263.7 89.2%	437.6 107.7%	3,736 103.3%	19,452 101.9%
FY24 FYTD Nov Actual Reporting Actual Paid FTEs Total Paid Prod % Total Paid Variance in FTEs to Target	VUH 6,704 101.6% 107.2	2,788 100.1% 2.2	803 99.3% (6.0)	451 103.3% 15.0	3,103 101.6% 50.8	322.8 101.9% 6.2	842.5 107.8% 40.0	263.7 89.2% 6.6	437.6 107.7% 7.6	3,736 103.3% 123.6	19,452 101.9% 353
FY24 FYTD Nov Actual Reporting Actual Paid FTEs Total Paid Prod % Total Paid Variance in FTEs to Target Add: Vacancy already netting budget FTEs down	VUH 6,704 101.6% 107.2 425	2,788 100.1% 2.2 119	803 99.3% (6.0) 43	451 103.3% 15.0 15	3,103 101.6% 50.8 120	322.8 101.9% 6.2 19	842.5 107.8% 40.0 24	263.7 89.2% 6.6 5	437.6 107.7% 7.6 12	3,736 103.3% 123.6 376	19,452 101.9% 353 1,157
FY24 FYTD Nov Actual Reporting Actual Paid FTEs Total Paid Prod % Total Paid Variance in FTEs to Target	VUH 6,704 101.6% 107.2	2,788 100.1% 2.2	803 99.3% (6.0)	451 103.3% 15.0	3,103 101.6% 50.8	322.8 101.9% 6.2	842.5 107.8% 40.0	263.7 89.2% 6.6	437.6 107.7% 7.6	3,736 103.3% 123.6	19,452 101.9% 353



Non-Productive Labor

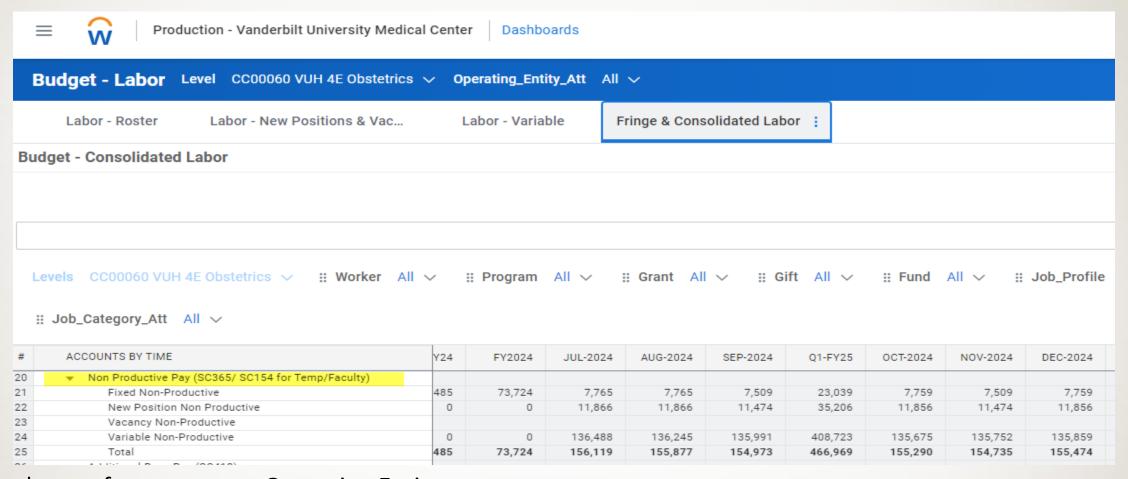
Non-Productive rates			
Per Executive Labor Dashboard			
	MCJCHV	All Other	
FY23 Non-productive %	14.60%	11.69%	
FY24 YTD Nov Non-producitve %	13.41%	10.76%	
FY25 Guideline Recommendation	14.50%	11.70%	

- FY25 budget non-prod guideline derived from Actual Kronos non-prod history; with no changes to the PTO plans anticipated, this should align with productivity reporting with the FY25 Budget
- Current Adaptive build provides non productive % inputs for MCJCHV and all other OEs. These
 percentages will be applied to all cost centers and job categories.
- Benefit of new tool is that all users will attend training, where it will be reinforced that the Budget expense and FTEs are based on PAID FTEs and includes both productive and non-productive time
- Cons Labor Sheet provides data needed to confirm overall non-productive rate included in the Budget for a Division (see next slide)



Cons Labor Sheet

Displaying Non-productive Budget



- Can be run for a center or Operating Entity
- Displays total and components of non-productive pay
- Provides a check of total non-productive time included in a Division's Budget; should align with guideline



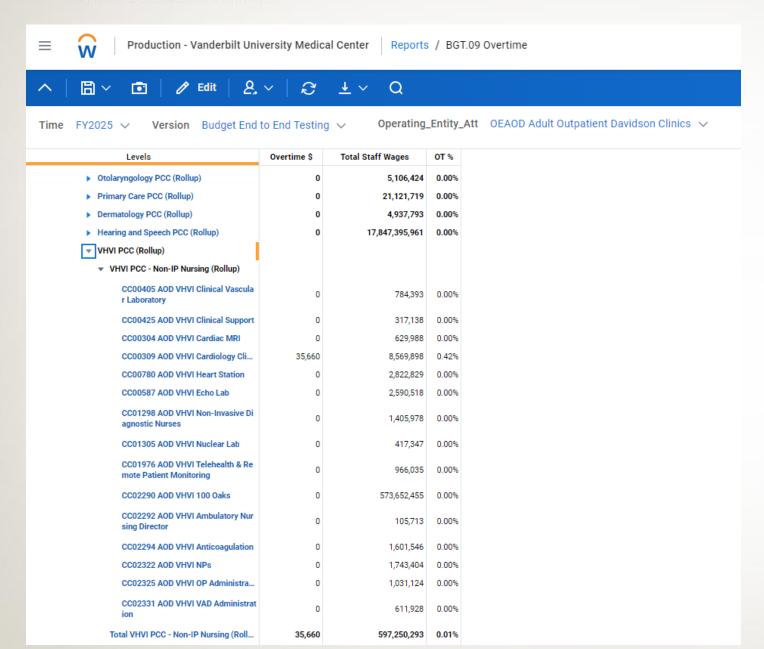
Overtime Guideline

Overtime FTEs % of Total Paid FTE									
Per Executive Labor Dashboard									
	VUH	AOD/AOR	RSM	MCJCHV	VPH	VWCH	VTHH	VBCH	MCA
FY23 OT %	4.02%	1.60%	1.96%	3.12%	4.37%	4.30%	3.70%	2.04%	1.55%
FY24 YTD Nov OT%	4.68%	1.35%	1.98%	3.64%	4.31%	3.40%	3.10%	1.68%	1.53%
FY25 Guideline per Division Finance									
Leadership	4.25%	1.50%	2.00%	3.10%	4.40%	4.00%	3.70%	2.00%	1.50%

• Overtime - Will be budgeted at the position level for fixed, non-salary positions (as a % of total pay) and at the job profile level for variable positions (as % of monthly pay).



MEDICAL CENTER



Overtime Report

- Report run at an OE level
- Provides OE OT % composite
- Drillable to the cost center level for details/ analysis



MEDICAL CENTER

Premium Pay

Premium Pay SC401								
		Adult						
	VUH	Ambulatory	RSM	MCJCHV	VPH	VWCH	VTHH	VBCH
FY22 Actual	14,092,917	1,297,348	9,342	5,798,929	1,131,418	2,554,297	1,636,803	730,600
FY22 % of Total Staff Wages	2.24%	0.55%	0.03%	2.40%	5.07%	3.83%	4.71%	3.66%
FY23 Actual	16,733,736	1,131,323	13,566	7,212,669	934,549	3,886,602	2,578,257	1,003,903
FY23 % of Total Staff Wages	2.43%	0.42%	0.04%	2.57%	3.59%	5.03%	6.90%	4.71%
FY24 YTD November	8,820,942	432,384	4,041	3,566,865	209,279	1,231,935	889,155	441,554
FY24 % of Total Staff Wages	3.15%	0.38%	0.02%	2.99%	1.92%	4.18%	5.82%	5.01%
FY24 YTD November Annualized	21,170,261	1,037,721	9,698	8,560,476	502,270	2,956,644	2,133,972	1,059,730
FY24 Budget	11,851,271	237,324	-	2,657,348	395,646	2,483,867	1,538,735	-
Guideline per Division Finance								
Leadership	\$ 21,000,000	\$ 1,000,000	\$ 10,000	\$8,500,000	\$ 500,000	\$ 2,500,000	\$ 2,000,000	\$ 1,000,000

- Premium Pay SC 401— Specific list of pay codes that align with Belinda's productivity reporting (to be included in Guidelines and Kickoff Document)
- Typically budgeted in a single cost center within each Division
 - Please use the section at the bottom of the Variable sheet to budget this



Special Pay

Special Pay SC414								
		Adult						
	VUH	Ambulatory	RSM	MCJCHV	VPH	VWCH	VTHH	VBCH
FY22 Actual	37,440,406	6,511,292	714,097	10,451,740	767,886	2,525,257	2,096,685	1,135,438
FY22 % of Total Staff Wages	5.94%	2.77%	2.26%	4.33%	3.44%	3.79%	6.04%	5.69%
FY23 Actual	41,582,571	6,050,330	560,544	9,192,765	883,811	3,946,511	1,823,326	1,060,331
FY23 % of Total Staff Wages	6.03%	2.25%	1.46%	3.27%	3.40%	5.11%	4.88%	4.97%
FY24 YTD November	9,205,478	3,015,740	303,373	3,135,243	262,767	1,130,017	241,047	315,615
FY24 % of Total Staff Wages	3.29%	2.63%	1.71%	2.63%	2.41%	3.83%	1.58%	3.58%
FY24 YTD November Annualized	22,093,147	7,237,777	728,095	7,524,583	630,641	2,712,041	578,513	757,476
FY24 Budget	15,262,882	1,075,507	-	6,857,804	542,000	1,546,748	613,000	453,000
Guideline per Division Finance								
Leadership	\$ 25,000,000	\$ 6,500,000	\$ 750,000	\$8,000,000	\$ 600,000	\$ 2,500,000	\$ 750,000	\$ 750,000

- Special Pay aka Other Non-Productive Pay SC414
 Specific list of pay codes that align with Belinda's productivity reporting (included in Guidelines and Kickoff Document)
- Currently no changes to Special Pay programs are anticipated in the near future
- Typically budgeted in a single cost center within each Division
 - Please use the section at the bottom of the Variable Labor sheet to budget for this



VSH

SC401 SWB: Premium

VIP - Sunday Pay (VSH)

Premium/Special pay codes

SC401 SWB: Premium CBP	Spend Category	Earnings Code	Earnings Code Description	Spend Category	Earnings Code	Earnings Code Description
SC401 SWB: Premium D02 S2 Premium Pay (D02) SC414 SWB: Other Non-productive BRE Bereavement Exempt (BRE) SC401 SWB: Premium D04 S2.50 Relief Charge Nurse Prem (D04) SC414 SWB: Other Non-productive CBR Medical Supplement Allowance (CBR) SC401 SWB: Premium D05 S5 Premium Pay (D05) SC414 SWB: Other Non-productive CBR Medical Supplement Allowance (CBR) SC401 SWB: Premium D06 S6 Premium Pay (D06) SC414 SWB: Other Non-productive CBR Medical Supplement Allowance (CBR) SC401 SWB: Premium D07 S5 Premium Pay (D06) SC414 SWB: Other Non-productive BSC House staff Supplement (HSC) SC401 SWB: Premium D07 S7 Premium Pay (D06) SC414 SWB: Other Non-productive ISV In-service (ISV) SC401 SWB: Premium D07 S10 Premium Pay (D10) SC414 SWB: Other Non-productive ISV In-service (ISV) SC401 SWB: Premium D15 S15 Premium Pay (D10) SC414 SWB: Other Non-productive IVF Jury Duty (JRY) SC401 SWB: Premium D15 S15 Premium Pay (D16) SC414 SWB: Other Non-productive IMP Jury Duty Exempt (JYE) SC401 SWB: Premium D16 S1.60 Premium Pay (D20) SC414 SWB: Other Non-productive IMP Lump Sum Payment (LMP) SC401 SWB: Premium D16 S1.60 Premium Pay (D20) SC414 SWB: Other Non-productive IMP Lump Sum Payment (LMP) SC401 SWB: Premium D20 S22 Szz Premium Pay (D20) SC414 SWB: Other Non-productive IMP Lump Sum Payment (LMP) SC401 SWB: Premium D30 S30 Premium Pay (D30) SC414 SWB: Other Non-productive NCB Tax "Gross-Upi" (NCB) SC401 SWB: Premium D30 S30 Premium Pay (D30) SC414 SWB: Other Non-productive NCB Tax "Gross-Upi" (NCB) SC401 SWB: Premium D4A S4 Premium Pay (D4A) SC414 SWB: Other Non-productive PAL Paid Administrative Leave (PAL) SC414 SWB: Other Non-productive PAL Paid Administrative Leave (PAL) SC414 SWB: Other Non-productive PAL Paid Administrative Leave (PAL) SC401 SWB: Premium DCP Sc414 SWB: Other Non-productive PAL Paid Administrative Leave (PAL) SC414	SC401 SWB: Premium	СВР	Call Back Pay (CBP)	SC414 SWB: Other Non-productive	BNF	Bonus -No FLSA (BNF)
SC401 SWB: Premium D03 \$3 Premium Pay (D03) SC414 SWB: Other Non-productive CBR Medical Supplement Allowance (CBR) SC401 SWB: Premium D04 S2.50 Relief Charge Nurse Prem (D04) SC414 SWB: Other Non-productive CBR Medical Supplement Allowance (CBR) SC401 SWB: Premium D05 S5 Premium Pay (D05) SC414 SWB: Other Non-productive HSO Housestaff Orientation (HSO) SC401 SWB: Premium D06 S6 Premium Pay (D07) SC414 SWB: Other Non-productive HSO Housestaff Orientation (HSO) SC401 SWB: Premium D08 S8 Premium Pay (D08) SC414 SWB: Other Non-productive HSO Housestaff Supplement (HSS) SC401 SWB: Premium D08 S8 Premium Pay (D08) SC414 SWB: Other Non-productive HSO Housestaff Supplement (HSS) SC414 SWB: Other Non-productive HSO Housestaff Supplement (HSS) SC414 SWB: Other Non-productive HSO Housestaff Supplement (HSS) House staff Supplement (HSS) SC414 SWB: Other Non-productive HSO Housestaff Supplement (HSS) House staff Supplement (HSS) SC414 SWB: Other Non-productive HSO Housestaff Supplement (HSS) House staff Supplement (HSS) Housestaff Supplement (HSS) House staff Supplement (HSS) Housestaff Supplement (HSS) Housestaff Supplement (HSS) HSO	SC401 SWB: Premium	D01	\$1 Premium Pay (D01)	SC414 SWB: Other Non-productive	BON	Bonus (BON)
SC401 SWB: Premium D04 S2.50 Relief Charge Nurse Prem (D04) SC414 SWB: Other Non-productive CBR Medical Supplement Allowance (CBR) SC401 SWB: Premium D05 S5 Premium Pay (D05) SC414 SWB: Other Non-productive FFB Referral Bonus (FFB) SC401 SWB: Premium D06 S6 Premium Pay (D06) SC414 SWB: Other Non-productive HSO Housestaff Orientation (HSO) SC401 SWB: Premium D07 S7 Premium Pay (D07) SC414 SWB: Other Non-productive HSO Housestaff Supplement (HSS) Housestaff Supplement (HSS) SC401 SWB: Premium D08 S8 Premium Pay (D08) SC414 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS House staff Supplement (HSS) SC415 SWB: Other Non-productive SS HSP SS HSP SS SS SS	SC401 SWB: Premium	D02	\$2 Premium Pay (D02)	SC414 SWB: Other Non-productive	BRE	Bereavement Exempt (BRE)
Sc401 SWB: Premium D05 S5 Premium Pay (D05) SC414 SWB: Other Non-productive FFB Referral Bonus (FFB)	SC401 SWB: Premium	D03	\$3 Premium Pay (D03)	SC414 SWB: Other Non-productive	BRV	Bereavement (BRV)
SC401 SWB: Premium D06 \$6 Premium Pay (D06) SC414 SWB: Other Non-productive HSO Housestaff Orientation (HSO)	SC401 SWB: Premium	D04	\$2.50 Relief Charge Nurse Prem (D04)	SC414 SWB: Other Non-productive	CBR	Medical Supplement Allowance (CBR)
SC401 SWB: Premium D07 \$7 Premium Pay (D07) SC414 SWB: Other Non-productive HSS House staff Supplement (HSS)	SC401 SWB: Premium	D05	\$5 Premium Pay (D05)	SC414 SWB: Other Non-productive	FFB	Referral Bonus (FFB)
SC401 SWB: Premium D08 \$8 Premium Pay (D08) SC414 SWB: Other Non-productive SV In-service (ISV)	SC401 SWB: Premium	D06	\$6 Premium Pay (D06)	SC414 SWB: Other Non-productive	HSO	Housestaff Orientation (HSO)
SC401 SWB: Premium D10 S10 Premium Pay (D10) SC414 SWB: Other Non-productive JRY Jury Duty (JRY)	SC401 SWB: Premium	D07	\$7 Premium Pay (D07)	SC414 SWB: Other Non-productive	HSS	House staff Supplement (HSS)
SC401 SWB: Premium D15	SC401 SWB: Premium	D08	\$8 Premium Pay (D08)	SC414 SWB: Other Non-productive	: ISV	In-service (ISV)
SC401 SWB: Premium D16 \$1.60 Premium Pay (D16) SC414 SWB: Other Non-productive LMP Lump Sum Payment (LMP) SC401 SWB: Premium D20 \$20 Premium Pay (D20) SC414 SWB: Other Non-productive MGE Mileage Reimbursement -taxable (MGE) SC401 SWB: Premium D22 \$2.25 Premium Pay (D20) SC414 SWB: Other Non-productive NGB Tax "Gross-Up" (NCB) SC401 SWB: Premium D30 \$30 Premium Pay (D30) SC414 SWB: Other Non-productive PAL Pald Administrative Leave (PAL) SC401 SWB: Premium D4A \$4 Premium Pay (D4A) SC414 SWB: Other Non-productive PLE Parental Leave (Exempt) (PLE) SC401 SWB: Premium DCP Dedicated Call Pay (DCP) SC414 SWB: Other Non-productive PLE Parental Leave (Exempt) (PLN) SC401 SWB: Premium ECP Exempt Call Pay (ECP) SC414 SWB: Other Non-productive PLN Parental Leave (Inches) (PLN) SC401 SWB: Premium FLT Float Pon-productive SC414 SWB: Other Non-productive SC5 Site to Site Travel (S2S) SC401 SWB: Premium LD2 Lead Differential (LD2) SC414 SWB: Other Non-productive SGN Sign-	SC401 SWB: Premium	D10	\$10 Premium Pay (D10)	SC414 SWB: Other Non-productive	. JRY	Jury Duty (JRY)
\$C401 SWB: Premium D20 \$20 Premium Pay (D20) SC414 SWB: Other Non-productive SC401 SWB: Premium D22 \$2.25 Premium Pay (D22) SC414 SWB: Other Non-productive NCB Tax "Gross-Up" (NCB) SC401 SWB: Premium D30 \$30 Premium Pay (D30) SC414 SWB: Other Non-productive NWK Non-worked Pay (NWK) SC401 SWB: Premium D35 \$3.50 Premium Pay (D35) SC414 SWB: Other Non-productive PAL Paid Administrative Leave (PAL) SC401 SWB: Premium D4A \$4 Premium Pay (D4A) SC414 SWB: Other Non-productive PAL Parental Leave (Exempt) (PLE) SC401 SWB: Premium BCP Dedicated Call Pay (DCP) SC414 SWB: Other Non-productive SC401 SWB: Premium ECP Exempt Call Pay (ECP) SC414 SWB: Other Non-productive PLN Parental Leave (non-exempt) (PLN) SC401 SWB: Premium ECP Exempt Call Pay (ECP) SC414 SWB: Other Non-productive PLN Parental Leave (non-exempt) (PLN) SC401 SWB: Premium HLP Holiday Premium (HLP) SC414 SWB: Other Non-productive SC401 SWB: Premium L02 Lead Differential (L02) SC414 SWB: Other Non-productive SC401 SWB: Premium U2 Lead Differential (L02) SC414 SWB: Other Non-productive SC401 SWB: Premium CDC Lead Differential (L02) SC414 SWB: Other Non-productive SC401 SWB: Premium OCN On-Call Non-worked (OCN) SC414 SWB: Other Non-productive SC401 SWB: Premium OCN On-Call Non-worked (OCN) SC414 SWB: Other Non-productive SC401 SWB: Premium OCN On-Call Visit (OCV) SC414 SWB: Other Non-productive SC401 SWB: Premium PDF SD5 SD5 Premium Pay (PDF) SC414 SWB: Other Non-productive VIPBRE VIP Bereavement Exempt (VIPBRE) SC401 SWB: Premium PDF SD5 SD5 Premium Pay (PDF) SC414 SWB: Other Non-productive VIPBRE VIP Bereavement Exempt (VIPBRE) SC401 SWB: Premium PDF Premium Pay (PDF) SC414 SWB: Other Non-productive VIPBRE VIP Bereavement Exempt (VIPBRE) SC401 SWB: Premium PDF Premi	SC401 SWB: Premium	D15	\$15 Premium Pay (D15)	SC414 SWB: Other Non-productive	YE	Jury Duty Exempt (JYE)
SC401 SWB: Premium D22 \$2.25 Premium Pay (D22) SC414 SWB: Other Non-productive D30 \$30 Premium Pay (D30) SC414 SWB: Other Non-productive NCB Non-worked Pay (NWK) Non-worked Pay (NWK) Non-worked Pay (NWK) SC401 SWB: Premium D35 \$3.50 Premium Pay (D35) SC414 SWB: Other Non-productive PAL Paid Administrative Leave (PAL) PAID Administrative Leave (PAL) SC401 SWB: Premium D4A \$4 Premium Pay (D4A) SC414 SWB: Other Non-productive PAL Paid Administrative Leave (PAL) PAID Administrative Leave (PAL) SC401 SWB: Premium D4A S4 Premium Pay (D4A) SC414 SWB: Other Non-productive PAL Parental Leave (Exempt) (PLE) PAID Administrative Leave (PAL) P	SC401 SWB: Premium	D16	\$1.60 Premium Pay (D16)	SC414 SWB: Other Non-productive	. LMP	Lump Sum Payment (LMP)
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SC401 SWB: Premium PRP Premium Pay (PRP) SC414 SWB: Other Non-productive VIPPLE VIPPLE VIPPLE) SC401 SWB: Premium SB1 \$100 Premium (SB1) SC414 SWB: Other Non-productive VIPPLN VIPPLN VIPPLN VIPPLN) SC401 SWB: Premium SB2 \$200 Premium (SB2) SC401 SWB: Premium SB5 \$50 Premium (SB5) SC401 SWB: Premium SB7 \$75 Premium (SB7) SC401 SWB: Premium UWP Union Weekend Premium (UWP) SC401 SWB: Premium VCB VIP Call Back (VCB) SC401 SWB: Premium VCB VIPPLN VIP	SC401 SWB: Premium	P15	\$1.50 Premium Pay (P15)	SC414 SWB: Other Non-productive	VIPJRY	VIP Jury Duty NonExempt (VIPJRY)
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SC401 SWB: Premium SB5 \$50 Premium (SB5) SC401 SWB: Premium SB7 \$75 Premium (SB7) SC401 SWB: Premium UWP Union Weekend Premium (UWP) SC401 SWB: Premium VCB VIP Call Back (VCB) SC401 SWB: Premium VCB VIP Call Back (VCB)	SC401 SWB: Premium	SB1	\$100 Premium (SB1)	SC414 SWB: Other Non-productive	VIPPLN	VIP Parental Leave NonExempt (VIPPLN)
SC401 SWB: Premium SB7 \$75 Premium (SB7) SC401 SWB: Premium UWP Union Weekend Premium (UWP) SC401 SWB: Premium VCB VIP Call Back (VCB) SC401 SWB: Premium VCB VIP Call Back (VCB) That equates to Special Pay	SC401 SWB: Premium	SB2				
SC401 SWB: Premium UWP Union Weekend Premium (UWP) SC401 SWB: Premium VCB VIP Call Back (VCB) That equates to Special Pay	SC401 SWB: Premium	SB5	\$50 Premium (SB5)			
SC401 SWB: Premium UWP Union Weekend Premium (UWP) SC401 SWB: Premium VCB VIP Call Back (VCB) That equates to Special Pay	SC401 SWB: Premium	SB7				
SC401 SWB: Premium VCB VIP Call Back (VCB) that equates to Special Pay	SC401 SWB: Premium	UWP		Spend Ca	ategory an	d name in Workday
τηρτ Δημρτώς το Χημρίου Ροί	SC401 SWB: Premium	VCB	VIP Call Back (VCB)	•	•	
	SC401 SWB: Premium	VSB		tha	τ equates	to Special Pay



Labor Standards Guidelines

(for variable cost centers using Kronos Analytics)

- Kronos Productivity Standards as of Dec 2023 (FTEs and HPU's) loaded into Adaptive
- FTEs will flex with Volume (Unit of Service) Changes
- HPU's are not editable
- Hours per Unit improvements are encouraged during the budget process
 - Cost centers that are 3 years old or less should be evaluated for economies of scale (new services that have ramped up)
 - Cost centers over benchmark should have an action plan to improve
- Hours per Unit increases should be minimal and require approval from Divisional Executive VP/President and Finance VP and can <u>only be allowed if divisional FY25 budgeted operating</u> <u>income exceeds the target</u>
 - Exceptions will be allowed for new cost centers or splitting one center into multiple (Division remains held to the same overall standard)



Discretionary Expense Guideline

			FY24	Actual	June YTD FY23
	FY25 Budget		November	Nov YTD	
	Recommendation	FY24 Budget	YTD	Annualized	Actual
Adult Outpatient Davidson Clinics	2,200,000	2,281,401	626,676	1,504,022	2,092,792
Adult Outpatient Regional Clinics	450,000	457,171	206,927	496,625	528,590
Population Health Employer Solutions	150,000	155,366	54,755	131,412	130,598
Vanderbilt University Adult Hospital	3,800,000	3,861,880	1,518,591	3,644,618	4,393,765
Vanderbilt Wilson County Hospital and Clinics	250,000	192,836	112,144	269,146	385,243
Vanderbilt Bedford Hospital	140,000	67,529	88,021	211,250	139,094
Vanderbilt Tullahoma-Harton Hospital	450,000	196,130	192,134	461,122	528,928
Monroe Carell Jr Children's Hospital at Vanderbil	2,000,000	1,991,669	971,235	2,330,964	2,586,441
Vanderbilt Psychiatric Hospital	160,000	168,504	36,613	87,871	118,421
Retail, Specialty & MCP Pharmacy	500,000	333,995	198,619	476,686	422,533
Vanderbilt Medical Group (305)	6,276,671	6,276,671	1,788,415	4,292,196	5,136,803
VUMC Academic Enterprise	12,503,058	12,503,058	8,382,841	20,118,818	21,032,821
Medical Center Administration	25,020,905	25,020,905	8,519,586	20,447,006	32,850,296
	53,900,634	53,507,115	22,696,557	54,471,737	70,346,325
VHS, VIP & VHPS	6,800,000	6,774,792	2,390,259	5,736,622	6,097,924
Tabal	CO 700 C24	60 204 007	25 006 046	60 200 250	76 444 242
Total	60,700,634	60,281,907	25,086,816	60,208,358	76,444,249

- Discretionary expenses defined on next slide
- Patient care travel is included recorded in 6330 SC376 and may support small increase in some Divisions
- FY24 Budget was reduced from FY23; FY24 actuals on target to meet FY24 Budget in many areas
- FY25 budget Recommendations provided by Divisional Finance Leadership to maintain FY24 levels of spend unless circumstances support otherwise



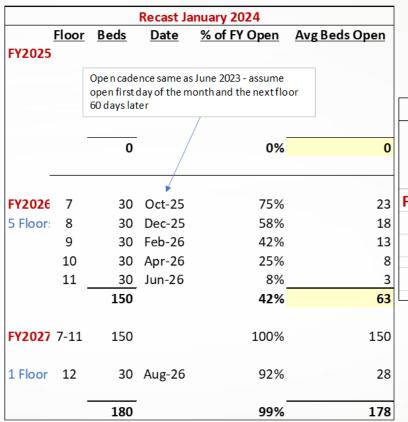
Discretionary Expenses

	Workday Discretionary Accounts						
		Spend					
Account	Description	Category	Description				
6260	Employee Engagement & Development	SC107	Work related associations				
6260	Employee Engagement & Development	SC108	Employee training				
6260	Employee Engagement & Development	SC131	Employee engagement				
6260	Employee Engagement & Development	SC314	Professional development				
6270	Telephone & communications	SC364	Telecomm media services				
6290	Advertising & promotion	SC014	Advertising				
6330	Travel & entertainment	SC109	Entertainment				
6330	Travel & entertainment	SC111	Entertainment - alcohol				
6330	Travel & entertainment	SC376	Travel				
6330	Travel & entertainment	SC377	Travel - foreign				
6330	Travel & entertainment	SC411	Meetings expense				
6400	Other services & expenses	SC082	Gifts-in-kind expense				
6400	Other services & expenses	SC131	Employee engagement				



Bed Expansion Projects

- As we continue to invest in the future of the Medical Center, we have the following Board approved major projects that have significance to the FY25 Budget. The current (as of this date) expected openings are in the table below for VUH and the MCJCHV locations.
- All new expenses to support this growth should be aligned with the VMG recruitment plan and the original pro forma that was approved with the project. Hospital start-up expenses as indicated for new staff orientation, instruments, non-capital items, etc. should be in line with the current timing of the project and also the original pro forma. Divisional Finance officers should review and approve all items related to major new projects.



MCJCHV Building						
		Avg				
				% of FY	<u>Beds</u>	
	<u>Floor</u>	<u>Beds</u>	<u>Date</u>	<u>Open</u>	<u>Open</u>	
FY2025						
Adult	14	38	Sep-24	83%	32	
Peds	12	38	Mar-25	33%	13	
		76		58%	44	
		70		3070	7-7	

MCE 9 ORs June 2025

Net 9 new. Adding 11 new but taking down existing VORs 3 & 4 to build a Cath Lab for the fifth floor cardiology cases.



Business Days Monthly Spread

- Adaptive allows for monthly budget spreads to be completed during the annual budget process. The Business Days listing on the next slide provides the business days by month, adjusted for VUMC observed Holidays.
- This reference should be a guide to spreading monthly visit volumes, while also taking into consideration other known impacts such as provider time away (conferences, maternity, paternity, etc.).

	FY25 Holidays	
		Day of
<u>Date</u>	<u>Holiday Name</u>	<u>Week</u>
4-Jul	Independence Day	Thu
2-Sep	Labor Day	Mon
28-Nov	Thanksgiving	Thu
29-Nov	Thanksgiving Day After	Fri
24-Dec	Christmas Eve	Tue
25-Dec	Christmas Day	Wed
1-Jan	New Years	Wed
20-Ja n	Martin Luther King Day	Mon
26-May	Memorial Day	Mon



Business Days by Month

			Calendar	Business	% of
Fiscal Year	Report Period	Month	Days	Days	annual
2025	1	Jul-FY25	31	22	8.7%
2025	2	Aug-FY25	31	22	8.7%
2025	3	Sep-FY25	30	20	7.9%
2025	4	Oct-FY25	31	23	9.1%
2025	5	Nov-FY25	30	19	7.5%
2025	6	Dec-FY25	31	20	7.9%
2025	7	Jan-FY25	31	21	8.3%
2025	8	Feb-FY25	28	20	7.9%
2025	9	Mar-FY25	31	21	8.3%
2025	10	Apr-FY25	30	22	8.7%
2025	11	May-FY25	31	21	8.3%
2025	12	Jun-FY25	30	21	8.3%
				252	100%

Common School related 'breaks'

Davidson Co Fall October 7-11, 2024 Williamson Co Fall October 7-11, 2024 Davidson Co Spring March 10-14, 2025 Williamson Co Spring March 10-14, 2025



Supply & Equipment Inflation Rates

Below are the inflation indicators to be used for the FY25 budget. These can be applied to the amounts seeded into Adaptive for the categories listed below.

Medical Supplies/Equipment

Cardiology Overall	2.4%	Orthopedic Overall 2.1%
IV Solutions	3.5%	Pharmaceuticals 3.8%
Lab consumables	1.7%	Medical Equipment 2.0%
Medical Gases	4.0%	Surgical Supplies 2.2%
Medical Supplies	2.7%	Medical overall 2.7%

Non-Medical Supplies/Equipment/Services

Food Products	3.3%	Paper Products	4.0%
Purchased Services	3.5%	Office Supplies	3.0%
Office Furniture	4.0%	Overall Inflation	2.9%



MCA Guidelines

- It was agreed to move to a composite OH rate by Operating Entity for FY25 budget and actual
 - The cost center level detailed allocations will continue to be calculated by the Planning team;
 that workup will be the source of the composite divisional allocations.
 - Initial Draft composite rates will be based on FY24B
 - During the FY25 Budget Process, MCA budgets will be loaded into the cost center detail file and the composite rates
 in Adaptive will be updated and loaded into Adaptive
- Two new Operating Entities will be included in the FY25 Budget
 - Clinical Shared Services Division (comprised of Lab, Pharmacy and Central Sterile from VUH + RSM) will NOT participate in overhead allocations, as it is an overhead area itself
 - Ambulatory Surgery Division (comprised of Belle Meade Surgery Center, FEL, Franklin Surgery Center from VUH)
- Profit Share CC budget will be spread based on VUMC monthly operating income
 - Any month that has <\$0 operating income will budget \$0 profit share expense



Budget Transfer Policy

PURPOSE:

To define situations where budget transfers (amendments) can be made in the general ledger (Workday) and therefore reflected in our reporting systems.

SCOPE:

This policy adheres to the common element Scope statement presented in the Finance & Revenue Cycle Policy on Policies.

DEFINITIONS:

Chief Financial Officer & Treasurer (CFO): The corporate officer primarily responsible for managing the financial risks of the organization

FTE statistic (Full Time Equivalent) - A conversion of workload hours into the number of full-time individuals required to complete that work. Assumes that 40 hours per week is considered "full time"

General Ledger (GL): Workday software system used to track and maintain financial activity

Income Statement: Financial statement that reports the company's financial performance over a specific accounting period

Vanderbilt University Medical Center (VUMC): As defined in the Finance & Revenue Cycle Policy on Policies

VUMC Board of Directors (BOD): Members who have been appointed to jointly oversee the activities of the organization at the highest management level

VUMC Budget Team: VUMC team in Finance responsible for consolidating and preparing each fiscal year budget for presentation to and approval by the VUMC Board of Directors

POLICY:

Annually, a thorough process involving all aspects of VUMC operations is undertaken to develop a financial budget for the following fiscal year. This budget is presented to and approved by the Board of Directors and will be used throughout the year as the basis for variance analysis discussions at BOD meetings.

Although every effort is made to ensure that the budget is as accurate as possible at the time it is finalized, there may be material operational changes that could require a change or shift of monthly budget amounts throughout the year. The purpose of this policy is to provide guidance regarding when those budget changes can be made in our general ledger and (therefore) reporting tools.

The following are instances when budget transfer adjustments may be made:

- a. Transfers must be approved by the respective Division Executive Leader and Divisional Finance Leader. If those approvals are obtained the transfer request will go to the Chief Financial Officer for final approval.
- b. Adjustments approved by the Vice President of Finance that, if not performed would generate grossly inaccurate productivity reporting

To request a budget transfer, contact the VUMC Office of Finance Budget Team. If requesting a transfer of Salaries and Benefits, you must provide the applicable FTE statistic.